

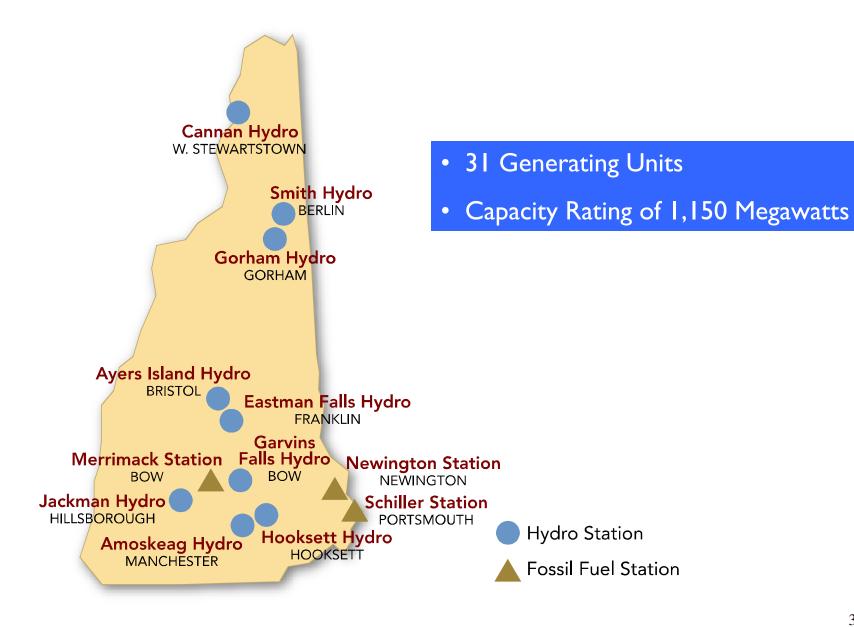
### **PSNH Is NH's Largest Electric Utility**



- Founded in 1926. Serves about 75 percent of the residents in NH, or about 475,000 homes and businesses in more than 212 communities
- PSNH-owned generation serves 70% of customer needs. Fleet includes hydro, oil, gas, coal, and now wood-fired generation



#### **PSNH Generating Plants**



# PSNH's Generation Position in New England is Unique



- PSNH deregulated in 2001. Customers have choices of suppliers
- Only regulated utility in New England still owning generation
- Divestiture was planned since the 1990s, but did not occur
- In 2002, NH Legislature formally deferred the sale of stations:
  - Concerns raised by supply problems in CA and elsewhere
  - Our low energy costs vs. market prices
  - Fuel diversity of the fleet
  - > High reliability of our plants
  - Cost advantages from depreciated assets



# The Genesis of NWP was Driven by Several Factors:



- A need to comply with regulations requiring reduced air emissions
- An emerging market for "green power" in the region
- NH forest products industry assessment
  - > 80 percent of the state is forest (only ME is higher)
  - Covers 5.7 million acres
  - Forestry represents \$3.9 billion in economic activity statewide, roughly 11% of the gross state product
  - An existing infrastructure for harvesting low-grade wood, which declined drastically in recent years



### **NWP Driving Factors (continued)**



- Synergies with the existing coal-fired facility at the site
- Benefits of using wood as fuel in meeting emissions targets and clean air laws
- Passage of enabling legislation
  - > A 2002 law allowing PSNH to retain its generation
  - An April 2003 law enacted to enable PSNH to modify its generation upon NHPUC approval



#### **Northern Wood Power – Key Facts**



- 50-MW wood boiler installed to replace existing, coal-fired unit at Schiller Station in Portsmouth, NH
- New boiler design and technology implemented to maximize efficiency and minimize environmental impact
- Project will use 450,000 tons of clean wood annually
  - No demolition or construction debris
  - Primarily whole-tree chips
  - Supply is coming primarily from forests in NH and ME
- Project cost: \$75 million



# Project Is Providing Significant Benefits to NH and the Seacoast Region



- Provides substantial environmental benefits, particularly in lowering air emissions
- Provides needed, long-term wood market for the forest industry
- Estimated regional impact of approximately \$20 million annually
- Accomplished without state subsidies
- Local tax benefits





#### **Wood Procurement Facts**

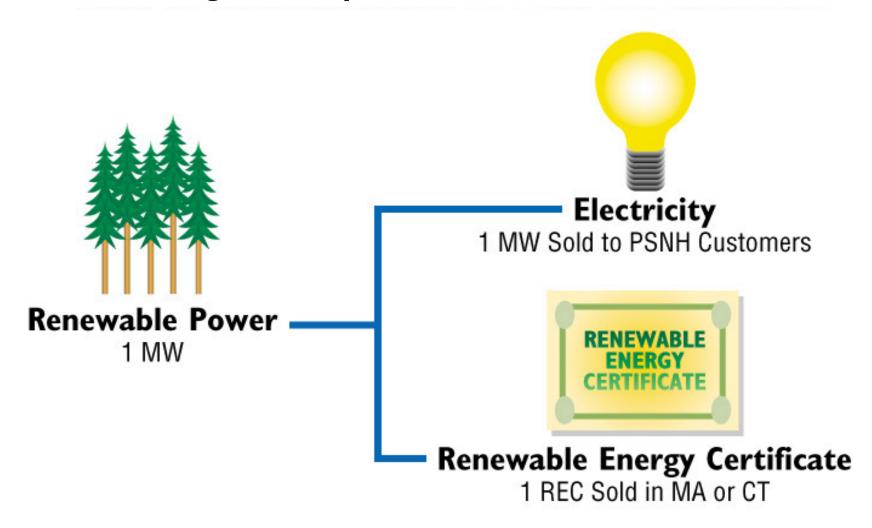


- Annual fuel usage 450,000 tons
- Primary source NH, backup MA, ME, VT
- Over 12,000 deliveries a year
- Over 60 suppliers contribute to inventory
- 10 + day inventory maintained on-site
- Wood yard is working well, minimizing truck unloading times
- Maintaining Good Forest Management Standards





## Northern Wood Power is Designed to Have No Negative Impact on PSNH Customer Rates



NWP creates a new revenue stream to help support this investment

#### **Status of REC Sales**



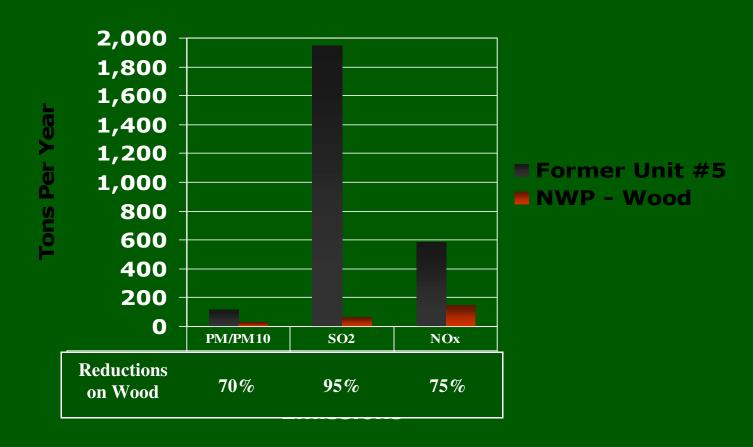
- NWP expected to generate at least 315,000 RECs a year
- We are actively marketing 2007 2008 RECs
- Forward REC marketing negatively influenced by market's six-month lag in reconciling purchases
- REC prices are currently in the \$50 range





# Comparison of Emissions: NWP Boiler (Max Potential) vs. Former Unit (Actual)





Schiller 5 is now one of the cleanest emitting units in New England



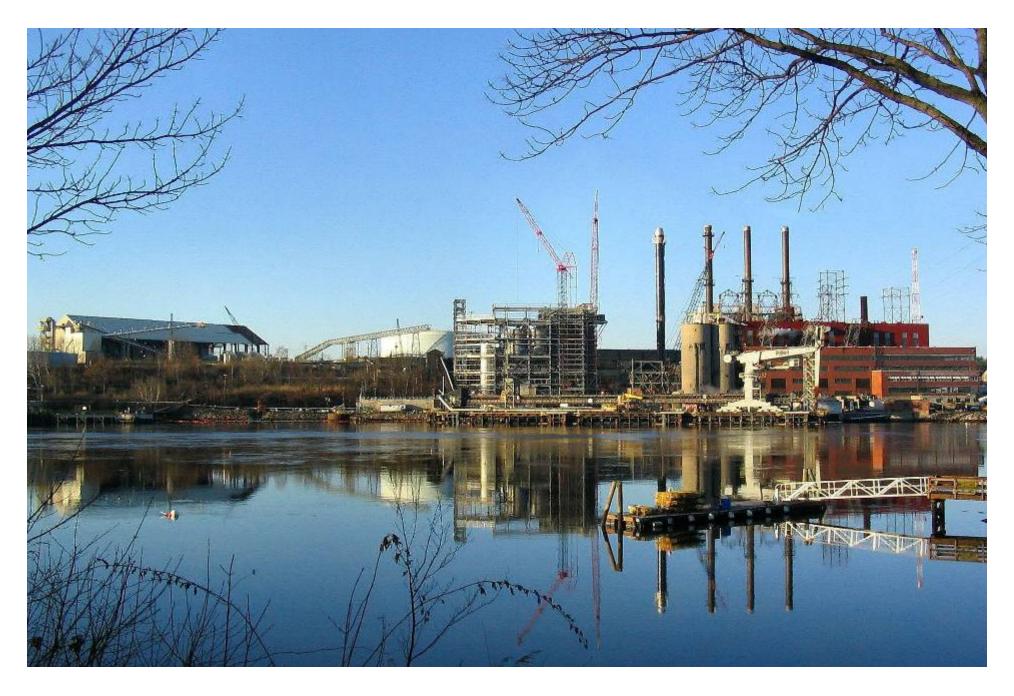


# The NWP "Generates" Results with Reduce, Reuse, Recycle

- Reduces the use of fossil fuels
- Recycles low-grade wood fuel
- Reuses existing auxiliary plant equipment
- Reduces air emissions
- Reduces the amount of landfilled coal flyash
- Reuses wood ash to benefit agriculture
- Reduces customer rates







The new boiler building, as viewed from across the Piscataqua River.

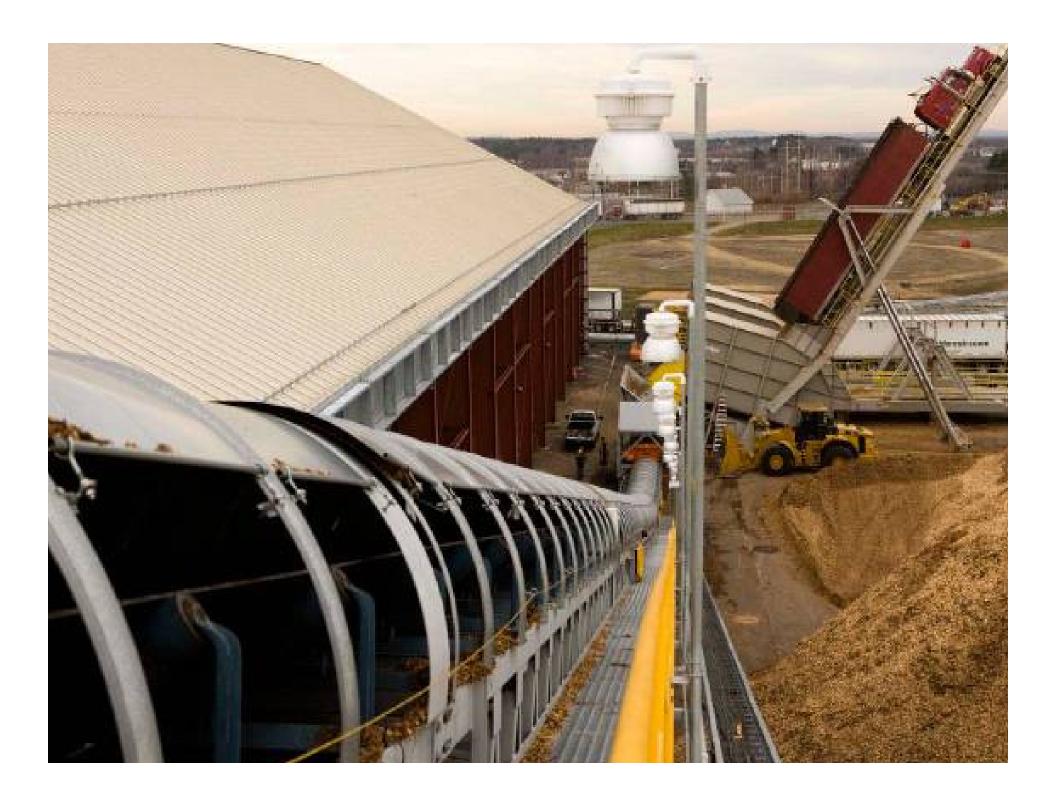
## The wood storage area for NWP has three truck-lifts.





#### A wood chip delivery being unloaded.

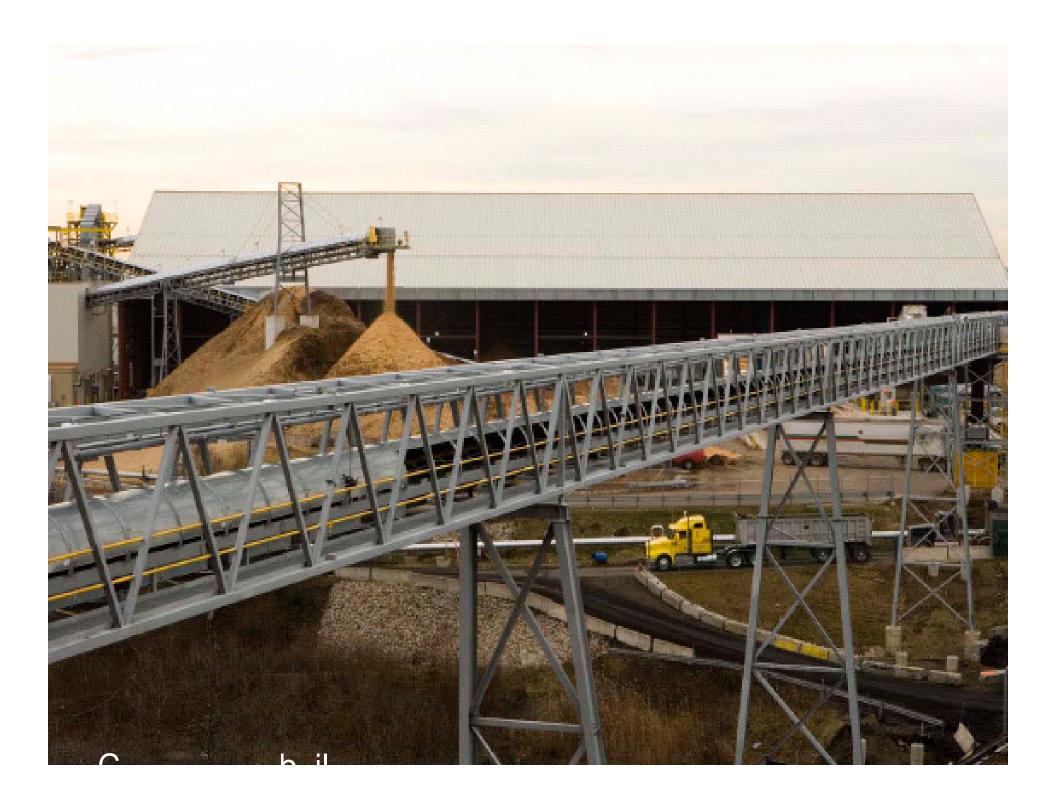


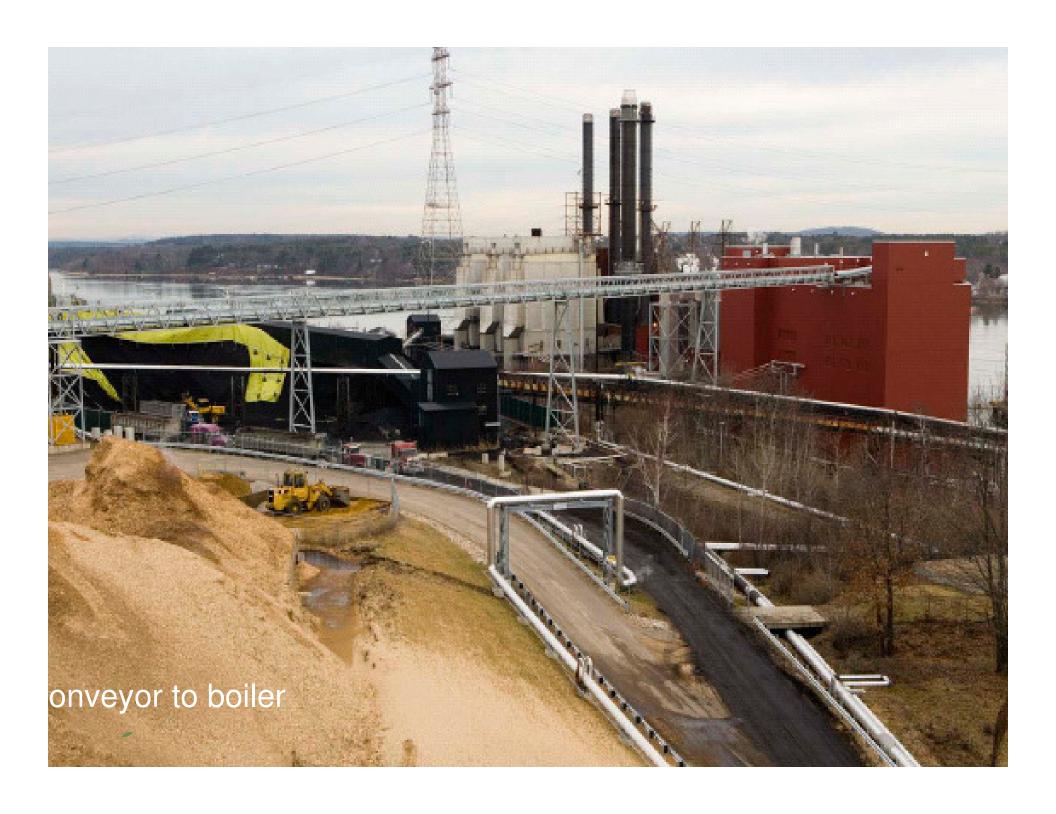


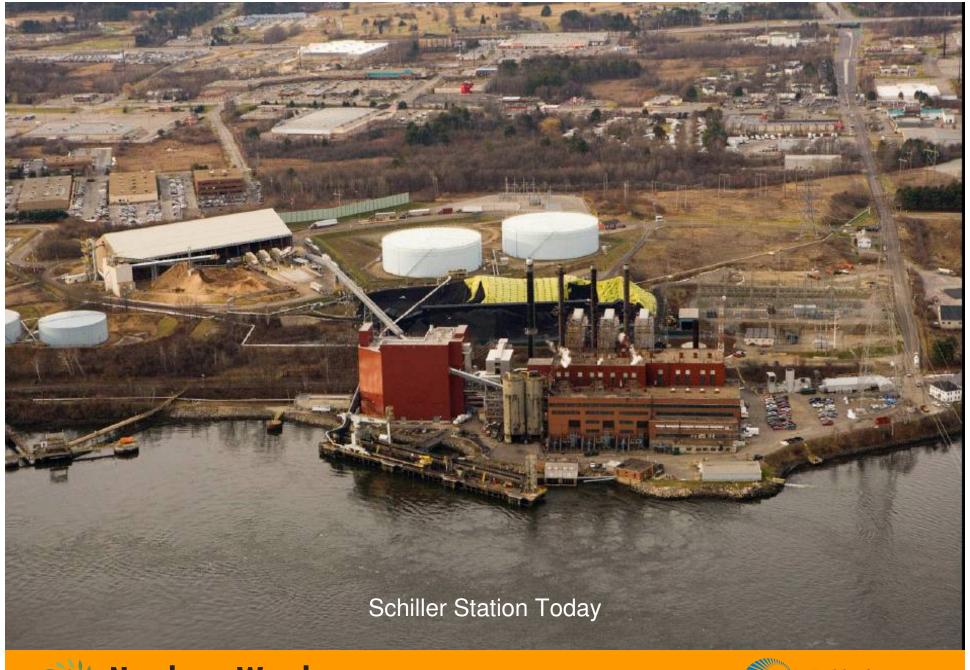


## Interior of wood storage facility.













# NWP Success Positions Us Well for Future Wood Burning Plant Opportunities



- We've demonstrated our ability to successfully permit and build the largest coal-to-wood conversion project in the country
- We've established solid partnerships with key state, environmental, and forest industry leaders
- We've shown that market-based rates can work for wood-fired plants

