

## Summary of Tiers 1 - 3

<b>Tiers 1, 2 and 3</b>	<b>ROUTINE</b>	<b>EMERGENCY</b>	<b>LOSS</b>	<b>TIER</b>
<b>Harvested Yield</b> (tons/acre)	12.9	12.9		
<b>Marketed Yield</b> (tons/acre)	12.7	12.1	0.6 5%	1 is >= 20%
<b>Processed Yield</b>				
Tons per acre	4.4	4.4		
Market price per ton	\$170	\$170		
Revenue, processed (\$/acre)	\$750	\$750		
<b>Fresh Yield</b>				
Tons per acre	8.5	8.5		
sold immediately	0.5	0.5		
stored	8.0	8.0		
storage loss	0.2	0.8		
Tons marketed per acre	8.3	7.7		
Market price per ton	\$470	\$470		
Revenue, fresh (\$/acre)	\$3,900	\$3,620		
<b>Gross Revenue (GR)</b>	<b>\$4,650</b>	<b>\$4,370</b>		
Loss of GR = Routine GR – Emergency GR		\$280		
Cost Increase (additional repacking)		\$150		
<b>Total Loss = Loss of GR + Cost Increase</b>		<b>\$430</b>	<b>\$430 9%</b>	<b>2 is &gt;= 20%</b>
<b>Operating Costs</b> per acre				
Production	\$1,620	\$1,620		
Establishment	\$370	\$370		
Harvest	\$840	\$840		
Packing	\$1,060	\$1,210		
<b>Total Operating Costs (OC)</b>	<b>\$3,890</b>	<b>\$4,040</b>		
<b>Net Revenue = GR – OC</b>	<b>\$760</b>	<b>\$330</b>	<b>\$430 57%</b>	<b>3 is &gt;= 50%</b>