



## UNITED STATES ENVIRONMENTAL PROTECTION AGENCY

WASHINGTON, D.C. 20460

OFFICE OF  
PREVENTION, PESTICIDES  
AND TOXIC SUBSTANCES

OCT 29 2008

Ms Rebecca M. Horton  
Agent for Excel Marketing  
Registration by Design, Inc.  
118 ½ East Main Street, Suite 1  
Salem, VA 24153-3805

Subject: Label Amendment - Add Crazy Ant Use as per Me-too Product  
Revise Environmental Hazards as per PR Notice 2008-1

Excel® Delta HPC  
EPA Reg. No. 71376-3  
Your submission dated July 25, 2008


Dear Ms. Horton;

The labeling referred to above, submitted in connection with registration under the Federal Insecticide, Fungicide, and Rodenticide Act, as amended, is acceptable subject to the comments listed below. Two (2) copies of the finished labeling must be submitted prior to releasing the product for shipment. A stamped copy of the label is enclosed for your records.

1. Delete "[one application]" from the marketing claims. This statement is in conflict with the repeat instructions/use directions. Marketing claims that imply protection will extend for an indefinite period are not acceptable.
2. Delete "BARRIER TREATMENT", "[perimeter], [to prevent]", "...perimeter treatment to prevent future infestations", and "protects your home from crazy ants." These claims are not acceptable as they imply exclusion of pests and are unsubstantiated.

If you have any questions regarding this action, please contact Olga Odiott at (703) 308-9369.

Sincerely,

  
Kimberly Nesci  
Interim Product Manager (13)  
Insecticide Branch  
Registration Division (7505P)

Enclosure

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[FRONT PANEL]

# EXCEL Delta HPC

[Additional brand name(s): Ready to Use Amdro® Ant Block Perimeter Spray]

### Optional Marketing Statements

- For Indoor And Outdoor Use
- Water-Based
- Kills Fast
- Keeps Killing [Kills] German Cockroaches For Up To 3 Months [12 Weeks]
- Keeps Killing [Kills] Houseflies For Up To 5 Months [20 Weeks]
- [One Application] Keeps Killing [Kills] Ants [for] Up to 3 Months [12 Weeks]
- Non-Staining
- For Use In And Around Horse Stables
- Keeps Killing [Kills] Stable Flies For Up To 4 Months [18 Weeks]
- Kills Spiders, Centipedes And Scorpions
- Kills Roaches, Ants And Fleas On Contact
- Kills Aphids, Mealybugs, Lace Bugs, Thrips, Leafminers And Mites
- Plus Kills Ants, Fleas, Ticks, Crickets, Spiders, Flies & Other Listed Pests
- No Drips - No Runs
- Stays Where You Put It
- Does Not Stain Surfaces
- Does Not Stain Fabrics
- Contains Deltamethrin® - The Third Generation Pyrethroid
- Kills ants outside so they can't come inside [!]
- Kills carpenter ants and other listed species on contact [!]
- Kills Crazy Ants [On Contact]
- Ready-To-Use
- Kills On Contact
- Long-Lasting
- Kills Fleas
- Kills Mosquitoes
- Controls Ticks That May Transmit Lyme Disease
- Keeps Killing [Kills] Carpenter Ants For Up To 4 Weeks [30 Days, 1 Month] When Applied To Non-Porous Surfaces
- Odorless
- No Oily [Greasy] Residue
- For Use On Ornamental Plants
- For Use On House Plants
- Kills Fleas & Ticks
- Kills Spider Mites
- Kills Japanese Beetles
- Also Controls: Carpenter Ants & Carpenter Bees
- Easy-To-Use
- Kills Plant Pests
- Kills Pantry Pests
- Kills Home Invading Pests
- No Shaking Required
- No Shake Formula
- No Drip Formula
- Contains UltraTec®
- Comfort Grip™ Battery Operated Sprayer Batteries Included [when packaged accordingly]
- Protects Your Home From Crazy Ants

### ACTIVE INGREDIENT:

Deltamethrin .....0.02%

OTHER INGREDIENTS: ..... 99.98%  
100.00%

**ACCEPTED  
with COMMENTS  
In EPA Letter Dated**

OCT 29 2008

Under the Federal Insecticide, Fungicide, and Rodenticide Act, as amended, for the pesticide registered under EPA Reg. No.

71376-3

## KEEP OUT OF REACH OF CHILDREN CAUTION

See back/side/other panel(s) for additional Precautionary Statements & First Aid

### NET CONTENTS:

EPA Reg. No. 71376-3  
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[BACK/SIDE/OTHER PANEL(S)]

**Excel Delta HPC** keeps on killing **German Cockroaches** for up to 3 months after you spray; keeps on killing **Flies** for up to 4 (5) months [16 (20) weeks, 120 days] after you spray.

**Excel Delta HPC** kills on contact. Contact kill gives you immediate results when spraying insects directly.

**Excel Delta HPC** Insecticide is for use in and around residences and their immediate surroundings such as (but not limited to): **apartments, atriums, attics, automobiles, basements, bathrooms, boats, cabins, campers, carports, cat sleeping quarters, clothes storage, condominiums, decks, dens, driveways, garages, gazebos, homes, kitchens, lanais, living rooms, parlors, patios, pet sleeping areas, play rooms, porches, recreational vehicles, rooms, solariums, storage areas, sun rooms, utility rooms and verandas.** Do not use in commercial food handling establishments, restaurants or other places where food is commercially prepared or processed.

Excel Delta HPC is a convenient ready to use liquid spray that protects your home from invading insects – kills ants on contact and keeps killing for up to 3 months.

Plus this product is incredibly easy to apply thanks to its patented comfort grip battery operated sprayer. Simply point and spray – NO mixing, NO pumping and Best of All NO Hand fatigue. [when packaged accordingly]

**KILLS:** Ants, Roaches, Spiders and Other Home Invading Pests as listed.

**USE:** Indoors as a spot treatment and outdoors as a perimeter treatment to prevent future infestations

**DIRECTIONS FOR USE**

It is a violation of Federal law to use this product in a manner inconsistent with its labeling.

Do not allow children or pets to contact treated surfaces until spray has dried.

**BEFORE USE**

- Remove all exposed food and cooking utensils
- Cover all food handling surfaces or wash thoroughly after treatment

[WHEN PACKAGED ACCORDINGLY:]

**Prepare Comfort Grip Battery Powered Sprayer.**

1. Remove Sprayer from Holster and remove battery tab.
2. Remove red plug and pull cord out all the way.
3. Remove tab from flip top of cap.
4. Open and insert red plug into spout [cap opening].
5. Turn sprayer nozzle to "on" [desired spray pattern] and follow directions for use [below].

[CONVENTIONAL PUMP TRIGGER SPRAYER:]

**General Information:** [Turn sprayer nozzle to "on" position [desired spray pattern].] Squeeze trigger to spray until surface is slightly moist but not to the point of runoff. Over application may cause damage. Test in an inconspicuous area before applying.

**INDOORS:**

Hold container upright. Do not spray up into air. **Apply to surfaces only as a spot and crack & crevice treatment.** Hold approximately 12 inches from surface to be sprayed.

**Cockroaches (Including Adult And Immature Stages Of Both Non-Resistant And Organophosphate And Carbamate Resistant Strains), Ants, Boxelder Bugs, Centipedes, Crickets, Dermestids, Firebrats, Fleas, Palmetto Bugs, Silverfish, Sowbugs, Ticks and Waterbugs:** Controls **German Cockroaches** for up to 3 months. Apply to areas where these pests crawl and hide, especially in hidden areas around sinks and storage areas, behind baseboards, around doors and windows, behind and under refrigerators, cabinets, sinks and stoves, the underside of shelves, drawers, bookcases, and similar areas. For **Ticks**, spray surfaces until moist. Repeat as necessary but not more than once per week.

[**Roaches:** Spray in cracks and crevices, around baseboards and other hiding places.]

**Ants [including Caribbean crazy ants]:** Spray ant trails and around doors and windows and other places where ants enter the house.

**Carpenter Ants:** For effective control, locate and treat nests and surrounding areas. Apply around doors and windows and other places where ants enter premises and where they crawl and hide. Spray into infested wood through existing openings.

**Ticks (Including Ticks That May Transmit Lyme Disease) and Fleas ON SURFACES:** Remove pet bedding and destroy or clean thoroughly. Spray pet resting quarters until moist. **Adult Fleas and Larvae** contacted by spray will be killed. Put fresh bedding down once spray has dried. Do not spray animals directly. For best results, pets should be treated with an appropriate flea and/or tick control product registered for use on pets before allowing them to return to the treated area. Spray rugs and carpets where infestations are bad. Delicate fabrics should be tested for staining in an inconspicuous area prior to use.

**Spiders:** Apply along and behind baseboards, to window and door frames, corners, pipes, storage localities, attics, crawl spaces and other areas over which these pests may crawl.

**Centipedes, Ground Beetles, Pillbugs, Sowbugs, Scorpions and Ticks:** Apply around doors and windows and other places where these pests may enter premises. For **Ticks**, spray surfaces until moist. Treat baseboards, storage areas and other locations where these pests are found.

[**Silverfish, Crickets, Spiders:** Apply to areas infested by these pests.]

**FLYING INSECTS: Houseflies, Gnats, Mosquitoes and Small Flying Moths:** Spray localized resting areas, such as under eaves, porches, inside surfaces of window and door frames, surfaces around light fixtures and cords, railings, etc. and anywhere these insects may rest. Insects coming to rest on treated surfaces will be killed.

[**FLYING INSECTS:** Spray resting areas. Insects coming to rest on treated surfaces will be killed.]

**HORSE STABLES:** To Control **Stable Flies, Horn Flies, Houseflies, Face Flies, Horse Flies, Deer Flies, Mosquitoes and Gnats.** Apply thoroughly to surfaces until wet. Insects coming to rest on treated surfaces will be killed or repelled. Repeat treatment as necessary, but not more than once per week. Do not spray animals or humans, or apply to animal feed or watering equipment. Controls **Stable Flies** for up to 4 months.

**PANTRY PESTS - Grain Beetles (Rusty, Merchant and Saw-Toothed), Flour Beetles (Red and Confused), Chocolate Moths, Cigarette Beetles, Clover Mites, Cluster Flies, Drugstore Beetles, Elmleaf Beetles, Rice Weevils, Lesser Grain Borers, Spider Beetles and Tobacco Moths:** Treat exposed stages. Remove all food-stuffs, utensils and shelf paper from area to be treated. Discard used shelf paper and any infested foodstuffs. Apply spray to shelves and in cracks and crevices behind and under cupboards and cabinets. Allow to dry prior to replacement of shelf paper, food and utensils. Wash any exposed food handling surfaces and utensils before use.

**Carpet Beetles (Black, Furniture and Varied):** Spray on and under edges of floor coverings, under rugs and furniture and in closets or other localities where these insects are found.

**Webbing Clothes Moths:** Use this product as a crack and crevice treatment in closets and other storage areas where these pests are found. This is an adjunct treatment and will not control moth larvae already on clothes. Do not apply to clothing.

**Bedbugs:** Remove linens and wash before reuse. Lightly spray mattresses, especially tufts, folds and edges. Apply to the interior of the frame. Allow to dry before remaking bed.

**OUTDOORS:**

For outdoor use as an aid in controlling these [listed] insects only.

Point [the] sprayer away from face. Hold sprayer on a slight downward angle, approximately 12 inches from surface to be sprayed. Spray with wind if breeze is blowing.

Do not contaminate fish ponds or apply directly to water. Do not use on edible crops.

**PESTS ON OUTSIDE SURFACES OF BUILDINGS [BARRIER TREATMENT]:** For [perimeter] control of [to prevent] building infestation to **Ants [including Caribbean crazy ants], Clover Mites, Cockroaches, Centipedes, Crickets, Silverfish, and Sowbugs (Pillbugs).** Spray foundation of building where insects are active and may find entrance up to a height of 2 to 3 feet. Apply to outside surfaces of buildings where insects tend to congregate. Spray areas include (but are not limited to) screens, window frames, eaves, porches, patios, garages and refuse dumps. Repeat treatment as necessary, but not more than once per week.

**CRAWLING INSECTS: Ants [including Caribbean crazy ants], Cockroaches (Including Asian Cockroaches), Centipedes, Crickets, Mole Crickets, Water Bugs and Silverfish.** Hold sprayer 12 to 18 inches from surface to be treated and spray in infested surface of patio or picnic area, hitting as many insects as possible. Spray to slightly moisten the surface. Also spray legs of tables and chairs.

**Ants [including Caribbean crazy ants]:** Spray freely around ant trails and hills. Spray around nests hidden under steps, brickwork, concrete, etc. Break apart accessible nests and spray freely on and around debris. Repeat as necessary but not more than once per week.

[**Ants [including Caribbean crazy ants]:** Spray ant trails and hills. If nest can be located, spray surface of nest until wet.]

**Lone Star Ticks, Dog Ticks, Crickets and Fleas:** Apply thoroughly to infestation in bushes, grass or weeds.

**Wasps, Hornets, Yellow Jackets and Bees:** Spray nests and other surfaces where bees may rest. Aim spray at nest openings. Applications should be made late in the evening when insects are at rest.

**FLYING INSECTS: Houseflies, Gnats, Mosquitoes and Small Flying Moths:** Spray outside surfaces of window and door frames and other areas where these pests may enter the home. Also spray localized resting areas, such as under eaves, porches, surfaces around light fixtures and cords, railings, etc. where these insects may rest. Insects coming to rest on treated surfaces will be killed.

**Termites, Carpenter Ants and Carpenter Bees:** (for localized control only) Apply **Excel Delta HPC** to voids or channels in damaged wood of a structure, or to cracks, crevices and spaces in and between wooden portions of a structure or between wood and the foundation, in locations vulnerable to attack such as crawl spaces.

For **Termites**, the purpose of such applications is to kill workers or winged forms which may be present in the treated areas at the time of application. Not recommended as sole protection against termites. Such applications are not a substitute for mechanical alteration, soil treatment or foundation treatment but are merely a supplement. For active infestation, get a professional inspection.

HOUSE PLANTS: To control **Aphids, Japanese Beetles, Lace Bugs, Leafminers, Mealybugs, Mites** and **Spider Mites** on house plants. Prior to spraying, remove plants from living and eating areas. Put in an area not likely to come in contact with pets, children or food. Plants can be returned to original location when leaves dry. If plants cannot be moved, cover or remove exposed food and food handling surfaces. Avoid spraying surrounding areas.

Apply spray to upper and lower surfaces of foliage. Avoid wetting blossoms if possible. Repeat applications as necessary, but not more than once per week.

FOR CONTROL OF ORNAMENTAL GARDEN INSECTS: For use on African violets, Asters, Azaleas, Begonias, Camellias, Carnations, Chrysanthemums, Dahlias, Delphiniums, Dogwood, English ivy, Euonymus, Fuschia, Geraniums, Crassula, Grape vine, Kentia palm, Laurel, Marigolds, Rhododendrons, Roses, Rubber plants, Snapdragons, Stocks, Wandering Jews, Zinnias and other flowers and ornamental plants to kill **Japanese Beetles** hit by spray, as well as **Whiteflies, Aphids, Armyworms, Lace Bugs, Mealybugs, Exposed Thrips, Pavement Ants, Spiders, Spider** and **Red Mites, Clover Mites** and **Leafminers**.

Not for use on plants grown for sale or other commercial use. May be used as a multi-purpose spray in small ornamental gardens and for spot treatments to prevent insects from spreading into large garden areas.

When spraying plants, do not operate closer than 18 inches. Use sweeping motion. Be cautious about wetting tender foliage, young plants and new growth. Do not spray plants when temperatures exceed 90°F. DO NOT apply to vegetable plants or other plants used for food. Spray insects directly whenever possible.

**STORAGE AND DISPOSAL**

**Pesticide Storage:** Store in a cool, dry area away from [inaccessible to] children. [Do not transport or store below 32°F (0°C).] [Protect from freezing.] [Store above 32°F.] If freezing occurs, allow product to thaw and shake well before using [use]. [Some product separation may occur on freezing which is reversible on shaking.] Freezing does not adversely affect [this product] [performance].

**Pesticide Disposal: If partly filled:** Call your local solid waste agency for disposal instructions. Never place unused product down any indoor or outdoor drain.

**Container Disposal: If empty:** Nonrefillable container. Do not reuse or refill this container. Place in trash or offer for recycling if available.

**PRECAUTIONARY STATEMENTS**

**Hazards To Humans & Domestic Animals**

**CAUTION:** Contact with product may result in transient tingling and reddening of the skin. Avoid contact with skin or clothing. Wash thoroughly with soap and water after handling and before eating, drinking, chewing gum, or using tobacco.

**Environmental Hazards**

This product is extremely toxic to fish and aquatic invertebrates. Do not apply directly to water. Do not contaminate water when disposing of washwater or rinsate. To protect the environment, do not allow pesticide to enter or run off into storm drains, drainage ditches, gutters or surface waters. Applying this product in calm weather when rain is not predicted for the next 24 hours will help to ensure that wind or rain does not blow or wash pesticide off the treatment area. This product is highly toxic to bees exposed to direct treatment or residues on blooming crops or weeds. Do not apply this product or allow it to drift to blooming crops or weeds if bees are visiting the treatment area.

**Physical or Chemical Hazards**

Do not apply this product in or on electrical equipment due to possibility of shock hazard.

**DISCLAIMER**

NOTICE: To the extent consistent with applicable law, seller makes no warranty, expressed or implied, concerning the use of this product other than indicated on the label. To the extent consistent with

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applicable law, buyer assumes all risk of use and/or handling of this material when such use and/or handling is contrary to label instructions.

? 1-888-648-9855  
+ 1-800-494-9300

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**Excel Marketing**  
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Walnut Creek, CA 94597

QUESTIONS: [www.xxx.com](http://www.xxx.com) / ###-###-####

[Batch Code to be added at production.]