

# UNITED STATES ENVIRONMENTAL PROTECTION AGENCY WASHINGTON, DC 20460

OFFICE OF CHEMICAL SAFETY AND POLLUTION PREVENTION

March 05, 2019

Amanda Landolt Senior Regulatory Associate Reckitt Benckiser LLC Morris Corporate Center IV 399 Interpace Parkway Parsippany, NJ 07054-0225

Subject: Label and CSF Amendment –Adding marketing claims, four new Alternate Formulations Nos.#2 thru #5 and adding 30 Alternate Brand Names (ABNs) to the master label. Product Name: Cousteau W EPA Registration Number: 777-133 Application Date: November 02, 2018 Decision Number: 546735

Dear Ms. Landolt:

The amended label and CSF(s) referred to above, submitted in connection with registration under the Federal Insecticide, Fungicide and Rodenticide Act, as amended, are acceptable. This approval does not affect any conditions that were previously imposed on this registration. You continue to be subject to existing conditions on your registration and any deadlines connected with them.

A stamped copy of your labeling is enclosed for your records. This labeling supersedes all previously accepted labeling. You must submit one copy of the final printed labeling before you release the product for shipment with the new labeling. In accordance with 40 CFR 152.130(c), you may distribute or sell this product under the previously approved labeling for 18 months from the date of this letter. After 18 months, you may only distribute or sell this product if it bears this new revised labeling or subsequently approved labeling. "To distribute or sell" is defined under FIFRA section 2(gg) and its implementing regulation at 40 CFR 152.3.

Please note that the record for this product currently contains the following CSFs: Any CSFs other than those listed above are superseded/no longer valid.

- Basic Confidential Statement of Formula dated 04/20/2018
- Alternate Formulation #1 dated 04/20/2018
- Alternate Formulation #2 dated 11/02/2018
- Alternate Formulation #3 dated 11/01/2018
- Alternate Formulation #4 dated 11/02/2018
- Alternate Formulation #5 dated 11/02/2018

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In addition; The following thirty alternate brand names have been added to the product record:

- Cleaning Wipes Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Citrus Blossom Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Orange Blossom Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Citrus Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Aromatic Herbs Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Herbs Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Fresh Apple Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Cleaning Wipes Apple Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Citrus Blossom Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Orange Blossom Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Citrus Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Aromatic Herbs Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Herbs Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Fresh Apple Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Herbs Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Daily Cleaning Wipes Apple Scent Lysol Brand Kills 99.9% of Bacteria\*\*\*
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Citrus Blossom Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Orange Blossom Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Citrus Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Aromatic Herbs Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Herbs Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Fresh Apple Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Cleaning Wipes Apple Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Daily Cleaning Wipes Citrus Blossom Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Daily Cleaning Wipes Citrus Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Daily Cleaning Wipes Aromatic Herbs Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Daily Cleaning Wipes Herbs Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Daily Cleaning Wipes Fresh Apple Scent
- Lysol Brand Kills 99.9% of Bacteria\*\*\* Daily Cleaning Wipes Apple Scent

Should you wish to add/retain a reference to the company's website on your label, then please be aware that the website becomes labeling under the Federal Insecticide Fungicide and Rodenticide Act and is subject to review by the Agency. If the website is false or misleading, the product would be misbranded and unlawful to sell or distribute under FIFRA section 12(a)(1)(E). 40 CFR 156.10(a)(5) list examples of statements EPA may consider false or misleading. In addition, regardless of whether a website is referenced on your product's label, claims made on the website may not substantially differ from those claims approved through the registration process. Therefore, should the Agency find or if it is brought to our attention that a website contains false or misleading statements or claims substantially differing from the EPA approved registration, the website will be referred to the EPA's Office of Enforcement and Compliance.

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Your release for shipment of the product constitutes acceptance of these conditions. If these conditions are not complied with, the registration will be subject to cancellation in accordance with FIFRA section 6. If you have any questions, please contact Lorena Rivas by phone at (703) 305-5027, or via email at <u>rivas.lorena@epa.gov</u>.

Sincerely,

for

Jacqueline Hardy, Product Manager 34 Regulatory Management Branch II Antimicrobials Division (7510P) Office of Pesticide Programs

Enclose: Product Chemistry Review Dated 12/27/2018 Stamped label Cousteau W EPA Reg. No.: 777-133

## << FRONT PANEL >> ACTIVE INGREDIENT:

Citric Acid.	2.63%
OTHER INGREDIENTS:	97.37%
TOTAL:	100.00%

### **KEEP OUT OF REACH OF CHILDREN**

CAUTION: See (back) (side) panel for additional precautionary statements.

(NET CONTENTS:) X

X + X

Box Canister Container (Count) (ct.) Disposable (Cloths) (Towelettes) (Wipes) Floor (Cloths) (Towelettes) (Wipes) Individually Wrapped Pack Package Peel & reseal (package) Pre-Moistened Pouches Towelettes

(\_\_\_\_x \_\_\_) inches) (\_\_\_\_" x \_\_\_") (\_\_\_OZ.) (\_\_\_\_LB. \_\_\_\_OZ.) (\_\_\_\_g) (Does not include weight of dry wipe) (Includes weight of absorbent (wet) (wipe) (cloth))

## << FRONT / BACK PANEL >>

EPA Reg. No.: 777-133 EPA Est. No.: 312-WI-3 (Y) (YY) 475-MO-1 (Y) (YY) 475-PA-1 (Y) (YY) 777-CA-1 (Y) (YY) 777-GA-1 (Y) (YY) 777-IL-1 (Y) (YY) 777-MO-1 (Y) (YY) 777-NJ-2 (Y) (YY) 777-PA-1 (Y) (YY)

8251-WI-3 (Y) (YY) 8251-WI-5 (Y) (YY) 11525-IL-1 (Y) (YY) 13891-IN-1 (Y) (YY) 38654-NJ-1 (Y) (YY) 38654-PA-1 (Y) (YY) 41925-WI-1 (Y) (YY) 50757-WI-1(Y) (YY) 52631-NJ-1 (Y) (YY) 54487-GA-1 (Y) (YY) 61203-MA-1 (Y) (YY) 68058-IL-1 (Y) (YY) 69209-MA-1 (Y) (YY) 70424-CAN-1 (Y) (YY) 70930-PA-1(Y) (YY) 74291-MO-1 (Y) (YY) 075371-IN-1 (Y) (YY) 082206-NY-2(Y) (YY) 082206-NY-3(Y) (YY) 09019-OH-1 (Y) (YY)

See (bottom) (side) (cap) (for Lot / Date code) (Beginning of) (batch) (lot) code indicates EPA (Est.) (Establishment) (#) (No.) (Number) See (batch) (lot) code for EPA (Est.) (Establishment) (#) (No.) (Number)

## << BACK PANEL >>

Questions? (() (Call:) (1-800-228-4722) (1-800-677-9218) (1-XXX-XXXX) For more ingredient (and other) information visit www.rbnainfo.com (website) (US Patents: www.rb.com/patents) (Made in {insert country}) © {year} RB Distributed by: Reckitt Benckiser, Parsippany, NJ 07054-(XXXXX) Contains no (phosphates) (ammonia) (silicones) (phosphorous) This (canister) (container) (pouch) (pack) is made of x% post-consumer recycled plastic.

**NOTE:** Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100. The term "x" is a symbol to represent "times"

The term "Y" is a place holder for a character A - Z.



Under the Federal Insecticide, Fungicide and Rodenticide Act as amended, for the pesticide registered under EPA Reg. No.

777-133 <sup>reg.</sup>

Refill Resealable Reusable (Wet) Cloths (Wet) Wipes (Wet) wipe rolls (Wet) Towelettes Company graphic logo





<< BACK PANEL – Optional text >>

Important facts (about this product):

Learn more about (the importance of good hygiene habits) (and) (the appropriate use of disinfectants) (in good hygiene) (and the many ways that Lysol® is promoting good hygiene habits) (for your family and community)

(Be a Part of Lysol®) (Learn more about Lysol®)

**Recycle Symbol** 



(Use your phone to) (and) (or) (scan) (the) (tag) (or) (this code) (to learn) (or) (to) (see) (more) (uses) (or) (information) (videos) (on how to use) (this product) (for) (how to) (tips)

## << Spanish Translation >>

IMPORTANT: For directions for use and first aid instructions in Spanish, please call (1-877-843-3817) (1-XXX-XXX) IMPORTANTE: Para instrucciones de uso y primeros auxilios en español por favor llame al 1-877-843-3817 (1-XXX-XXX-XXX) XXXX)

## << NOTE: Any claim may appear on either FRONT / BACK panel in bullet / paragraph format – Unless otherwise noted. >>

### << INTRODUCTORY 6-mos. CLAIMS – will only appear on graphic label for the first 6 months product is on shelf >>

(Better<sup>(6)(7)</sup>) (improved<sup>(6)(7)</sup>) (cleaning) (New) (Now) (More) (Cleaning Power<sup>(6)(7)</sup>) (performance) (size) New (wipe) (wet) (cloth) (canister) (package) (New) (improved<sup>(6)(7)</sup>) (stronger<sup>(6)(7)</sup>) (thicker<sup>(6)(7)</sup>) (better<sup>(6)(7)</sup>) (revolutionary) (innovative) {insert pattern / texture - See Appendix 2} (New) {insert pattern / texture – See Appendix 2} cleans (picks up) (New) {insert pattern / texture - See Appendix 2} for (better) (easier) cleaning (New) {insert pattern / texture - See Appendix 2} that traps (and locks) (more) (messes) (New) Low(er<sup>(6)(7)</sup>)-Streak Formula New low(er<sup>(6)(7)</sup>) streak formula that leaves less streaks than before, even on your shiniest surfaces (New) (wipe) (wet) (cloth) {insert pattern / texture - See Appendix 2} (traps) (and) (locks) (locks in) (picks up) (more) (mess(es)) ({insert soils - See Appendix 2}) (New) tougher<sup>(6)(7)</sup> (wipe) (wet) (cloth) (for tougher cleaning) (for your tougher iobs) (New) (Unbeatable<sup>(6)(7)</sup>) (Dirt) Lifting (New) (Unbeatable<sup>(6)(7)</sup>) Grease Cutting (New) (Active) Lift (Cleaning) (Technology) (New) (Easy) (Dispensing) (Cap) (New)(Improved<sup>(6)(7)</sup>) (Stronger<sup>(6)(7)</sup>) (Better<sup>(6)(7)</sup>) Cleaning Formula to (power through) (eliminate) (clean) (soap scum) (grime) (bathroom soil) {insert soil from Appendix 2}

**NOTE:** Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name.

The product label must identify the specific bacteria

The term "X" is a placeholder that represents a number between 0 and 100.

The term "x" is a symbol to represent "times"

## << FRAGRANCE CLAIMS >>

	Aromatic Clean Sky Fresh (Green) Sensations	Blossom (White) Cotton Fresh Cotton Sunburst Citrus	Calypso Crisp Herbs (White) Peony	Citrus Crisp Linen Orange Apple				
Fra Fre No No Sce Uns	(and)(&)(or) Fragrance (Free) Free from Fragrances and Dyes No (Aroma) (Scent) (Fragrance) No Fragrance(s) (and) (or) (Dyes) Scent Unscented Variant							
<< PURCHASE / SCHOOL SUPPLY PACKAGE CLAIMS >>								
<ul> <li>(X)(%) free for (your) (school)(class) (and / &amp;) (college)(university)</li> <li>(x) Bonus box tops</li> <li>(X) Box Tops for Education</li> <li>A school supply (item) to (help) kill germs (**)<sup>(1)</sup></li> <li>(An) (Important) school supply checklist (item)<sup>(1)</sup></li> <li>Back to school (item) (special) (value) (limited time) (limited edition) (pack) <sup>(1)</sup></li> <li>Back to school Supply Value Pack <sup>(1)</sup></li> <li>Back to school doesn't have to mean back to germs (**) (with Lysol<sup>®</sup>)</li> </ul>								

Back to school back to clean(!)

Back to school (checklist)(essentials)(needs) (for) (cleaning)(sanitizing)

Be ready for school with Lysol<sup>®</sup> at home

(Buv) (X) for Teacher (/)(+)(and)(&) (X) for Home <sup>(1)</sup>

(Buy) (X) for Home (/)(+)(and)(&) (X) for Teacher (1)

(Buy) (X) for Kitchen (/)(+)(and)(&) (X) for Bath (/ 1 for Living Room)

(Buy) (X) for School (/)(+)(and)(&) (X) for Home (1)

(Buy) (X) for Home (/)(+)(and)(&) (X) for School <sup>(1)</sup>

(Buy) (X) for Home (/)(+)(and)(&) (X) for Office

(Buy) (X) for Office (/)(+)(and)(&) (X) for Home

Buy (X) (Get) (+) 1 Free (for) (to) (give) (to) (your) (School) (Classroom) (Teacher) (1)

Buy (3)(x) Get 1 Free (for) (to) (give) (to) (your) (School) (Classroom) (Teacher)<sup>(1)</sup>

(Buy) (Lysol) (give) (money)(cash)(\$) (to) (your) (school) (+X) (free) (for) (your) (school)(classroom) (BoxTops) (=) (\$) (for)

(computers)(text)(books)(playground)(equipment)(supplies) (and / &) (more)(!)

Buy (x) Lysol (get) (x) (free) (earn) (cash)(\$) (for) (your) (school) (with) (every) (purchase) Do not remove [label] [sticker]/((cut out) Box Tops for Education proof of purchase until product has been ((completely) (used) (finished) (emptied)))

Earn (X)(x) Box Top(s)(\$) for Education

Earn (x) bonus BoxTop(s)

Get ready for back to school (1) Great value for back to school

(Great)(Perfect)(Essential) for (school) (and / &) (home)

(Give) (back) (more) (\$)(money)(dollars) (to) (your) (school) (and / &) (local) (community) (only) (with) (Lysol)

Helps Mom

(Hey) (Mom(s)) (Teacher(s)) (Be) (Are you) (Ready for) ((back to) school)(?) (!)

(Important) school supply checklist (item) (1)

(Key) Back to school shopping list (item) <sup>(1)</sup>

(Mom(!)) Be ready for back to school (with Lysol®)

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More Cash for your school No more clipping Official Box Top(s)(\$) for Education Brand (Over) (\$1,000,000)(\$1MM)(\$1MM+)(\$X) (donated)(earned)(contributed) (to) (your) (American)(local) (schools)(classrooms) (with)(via) (BoxTops) (Proud)(Exclusive)(Partner) (of)(with) (BoxTops)(BTFE) (for) Education) Scan your receipt School Supply Pack <sup>(1)</sup> School's In. Keep germs (\*\*) out with Lysol<sup>®</sup> See how at BTFE.com See (top)(back) (and / or) (sticker) for (details) (and / or) (rules) (and / or) (instructions) See details or rules or instructions [on] [back or sticker] Your teacher(s) love(s) Lysol<sup>®</sup>

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See back or sticker for details or rules or instructions See details or rules or instructions [on] [back or sticker] Go to boxtops4education.com for details (X) Box Tops on (back) (side) of pack (X) eBoxTops<sup>™</sup> No Purchase Necessary see (side) (back) for details You could win the (X) (golden) Box Tops Enter this code online at (enter URL here) with code (X) and see if you've won (X) prizes to win! Worth (X) eBoxTops™ NO PURCHASE NECESSARY. MANY WILL ENTER AND PLAY, FEW WILL WIN. A PURCHASE WILL NOT INCREASE YOUR CHANCES OF WINNING, OPEN ONLY TO LEGAL RESIDENTS OF THE FIFTY (50) UNITED STATES and D.C. WHO ARE 18 YEARS AND OLDER AT THE TIME OF ENTRY WHO ARE MEMBERS OF BOXTOPS4EDUCATION.COM AND HAVE DESIGNATED A SCHOOL TO SUPPORT AT TIME OF ENTRY. MEMBERSHIP TO BOXTOPS4EDUCATION.COM IS FREE AND AVAILABLE AT WWW.BOXTOPS4EDUCATION.COM. VOID WHERE PROHIBITED. Instant Win Game starts (X/XX/XX) at XX:XX(am)(pm) ET and ends x/xx/xx at xx:xx(am)(pm)ET. For Official Rules, alternate method of entry, prize descriptions and odds disclosure, visit (enter URL here) Sponsor: (General Mills Sales, Inc., One General Mills Blvd, Minneapolis, MN 55440.) (Reckitt Benckiser, Parsippany, NJ 07054-0224)

(Buy) (X)(win)(a) (get)(X)(free) (trip)(prize)(donation)(box)(tops)(donate)(Kinsa®)(KinsaTM)(smart)(digital)(thermometer) (Apply)(Now) (to) (win)(get)(a)(free) (kinsa®)(Kinsa)(KinsaTM) (smart)(digital)(thermometer(s) (for) (your) (school)(family) (X) (devices) (available) (to) (schools) (help) (stop) (the) (spread) (of) (illnesses) (at) (yours)(your) (school)(community) (Get)(Free) (thermometers) (for) (the) (families) (at) (your) (school) (Our) (FLUency) (program) (applicants) (will) (get) (special) (access) (to) (Kinsa) (insights) (to) (see) (what) (illnesses) (are) (going) (around) (the) (community)(school) (One)(X)(Free) (Lysol®)(disinfectant(s))(Lysol)(+)(&)(Kinsa) (Buy)(X)(for)(home)(and)(X)(For)(School)(Class)(classroom)(teacher) (Your) (Proud) (partner)(support(er)) (of) (with) (Kinsa®) (Kinsa) (KinsaTM) (smart)(digital)(quickcare) (thermometer)(thermometers) (sponsor) (in) (partnership) (with) (Lysol®) donating) (X)(of) (thermometers) (to) (local) (schools)(communities)(classroooms)(and / &)(families) (Visit) (lysol.com) (to) (learn) (more) (to) (help) (reduce) (illnesses) (protect) (millions)(hundreds)(thousands) (of) (families) (Brought) (to) (you) (by) (Lysol®) (and / &) (Kinsa)(&)(Kinsa(TM)) (FLUency) (program) (Free)(for)(your)(class)(classroom)(school) (X)(%)(free)(for)(school)(class)(college) (Back) (to) (school)(,) (back) (to) (clean) (X)(+)(X)(Free) (=)(equals) (X)

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The product label must identify the specific bacteria

The term "X" is a placeholder that represents a number between 0 and 100.

The term "x" is a symbol to represent "times"

## << MONEY BACK GUARANTEE CLAIMS >>

See the difference in cleaning tough soils or it's free. For purchases made between {insert date} and {insert date}. Refund offer valid is U.S. only and must be postmarked by {insert date}. Limit one refund per person or household. Void where prohibited. Visit {insert website} for full details.

Experience the (cleaning) difference (in) (of) ({this product}) (for yourself) (or it's free) (or your money back) (guaranteed).

Money back guarantee Satisfaction guaranteed (or it's free) See the (cleaning) difference (in) ({insert Lysol® brand name) ({this product}) (or it's Free) Switch and see the (cleaning) difference (challenge) (or your money back) (satisfaction) (guaranteed) (or it's free) (Take the) Best wipe challenge (see the difference) (or it's free) (You can) (see the difference in) ({this product}) (or it's free) (You can) See the (cleaning) difference (or it's free)

## << CROSS-PROMOTIONAL CLAIMS >>

(Also) Try (These) (Our) (Other) Lysol® (Products) (Wipes) (insert picture of Lysol product)

Consumer: Only one coupon is redeemable per purchase and only on specified products and sizes. You pay any sales tax. May not be reproduced, purchased, traded or sold. Any other use constitutes fraud.

Expires XX/XX/XXXX

Like (insert Lysol® brand name) (trigger) (cleaner)? Try (our) (insert Lysol® brand name) (insert picture of Lysol® (product) Like this fragrance? Try (our) other Lysol® products (insert picture of Lysol® product)

Like this product? Try (our) other Lysol® products (insert picture of Lysol® product)

Manufacturer's coupon

Retailer: You are authorized to act as our agent and redeem this coupon in acceptance with RB Coupon Redemption. Policy: face value plus 8¢. Send coupons to: Reckitt Benckiser, CMS Dept. #26600, 1 Fawcett Drive, Del Rio, TX 78840. Cash value 1/100 of 1¢. Good only in the U.S.A. Void where prohibited.

(Save (Now) XX(cent sign) (on) (any) (X) (Lysol) (Wipes) (insert brand name) (XX ct or higher))

Try Me (For) Free (Rebate)

Try (our) other Lysol® cleaning products (insert picture of Lysol® product)

Try (our) other Lysol® fragrances (insert picture of Lysol® product)

Try (our) Lysol® family of cleaning products (insert picture of Lysol® product)

(Save) (\$) (X) (%) (Off) (free) (now) (up to) (on) (any) (X) (single packs of) (triple pack of) {insert Lysol® brand name} (Lysol® products) (X fl. oz. or larger size)

## << PACKAGING CLAIMS >>

(+) (X)(x) (%) (Extra) (More<sup>(6)(7)</sup>) (Free) (Value) (Pack) (Wipes) (Refills) (Multi) (Canister) (Package) (Thicker<sup>(6)(7)</sup>) (Longer lasting<sup>(6)(7)</sup>) (More cleaning solution<sup>(6)(7)</sup>)
X (%) (more<sup>(6)(7)</sup>) Wipes for the price of X
(X)x more cleaning with (X)x more wipes<sup>(6)(7)</sup>
(X) (X Pack) (X Wipes)
X (canisters) (containers) with X refill (pouches)
X (extra) feet (more<sup>(6)(7)</sup>) (of cleaning)
X (for) X Pack
X (more<sup>(6)(7)</sup>) days (of cleaning)
X Wipes + X Wipes (=) X Wipes
(X) (Wipes) for the price of (X)
Also available (in) (as) (the) (a) (X) (count) (size) (pack)
Basic (Wipes)
(Better<sup>(6)(7)</sup>) (Improved<sup>(6)(7)</sup>) (Hassle-free) (Easy) (One-handed) dispensing –or-dispenser

(Better<sup>(6)(7)</sup>) value (Bonus) (Amazing) (Economy) (Great) (Jumbo) (Larger<sup>(6)(7)</sup>) (Mega) (Portable) (Super) (To Go) (Travel) (Trial) (Tub) (Value) (Bonus) (Pack) (X%) (More<sup>(6)(7)</sup>) (Free) (X) (Wipes) (With) (Free) (Canister) (Package) (Pouch) (Buy X Get X Free!) (Total X (Wet) Wipes) ( x ) Compact (and)(&) (Convenient) (dispensing) (cleaning) Convenient Clean More Use Less<sup>(12)</sup> Designed to Leave (the pack) Out on the Counter Dispenses one (wipe) at a time Dispense(s) (wipes) with (only) (just) one hand **Dual Pack** (Drops) (Slides) into an empty (sanitizing) (cleaning) (wipes) (canister) (container) (Easy) (Dispensing) (Cap) (Easy) (Easier) (Simpler) (Simple) (than ever) to (dispense) (refill) (use) Easy open Easy pull (from start to finish) Easy to carry around the house Easy to refill Easy to (store) (stack) (Easily) Grab (wipes) one at a time Effortless dispensing Extra Value at no Extra Cost Fills (X) (ct) (size) (wipe) (cloth) (canisters) (peel & reseal) (package) (packages) Fits almost anywhere Fits in (your) (car) (glove compartment) (cup holder) (purse) (bag) (gym bag) (diaper bag) FREE SAMPLE - NOT FOR RESALE Grab (and)(&) Go Great for the (road) (travel) (travelling) Keep or Carry (one) (some) (a package) (pouch) (pack) in your (purse) (diaper bag) (backpack) (gym bag) Limited time value (pack) Made with (X%) (Xx) (X times) less<sup>(6)(7)</sup> plastic Mini (pack) (More<sup>(6)(7)</sup>) value, same price (More<sup>(6)(7)</sup>) (Wipes) (Cloths) (X) ct On the Go One-handed dispensing Our (best) (easiest) (smoothest) dispensing ever<sup>(8)</sup>(!) Perfect for your (purse) (diaper bag) (gym bag) (glove compartment) (car) Pocket (Size) (Pack) Pop Action Pop(s) up (Pop) (Pull) Up (Here) (Cap) (Top) (Portable) (Purse) (Travel)(Trial) (Size) (Pack) (Press) (tear) here (Pull) (Get) 1 wipe at a time, every time! (Ready) (Pull) (Dispense) (Dispensing) Redesigned dispenser Refill (X) Pack Refills (now) available (Refill) (Size) (Range) (Pack) (Package) Refill (tub) (pack) uses (X%) (X times) (Xx) less<sup>(6)(7)</sup> plastic Refillable Resealable (twin) (pack) Same Lysol Wipes (that you love), Easier<sup>(6)(7)</sup> to (use) (dispense) (grab) SAMPLE ENCLOSED - NOT FOR RESALE

Cousteau W EPA Reg. No.: 777-133

Sanitization (Value) Pack Save More<sup>(6)(7)</sup> Single (sheet) (wipe) dispensing (Small) (size) (wipes) (great) (perfect) for small (cleaning) jobs (Take) (Carry) (it) (this product) (anywhere) (everywhere) Take it with you (Tear) (open) (here) (to open) (This product) is (also) great on the "go" (in {insert sites – See Appendix 2}) Try (Me) (For) (Free) (Out) (Rebate) (Universal) Refill (Pack) Use in (X) ct. (canister) (peel & reseal) (pack) (package)

## << WIPE CONSTRUCTION / SIZE CLAIMS >>

(X)x more<sup>(6)(7)</sup> scrubbing power (X) times the size (X) (times) (bigger) (larger) (than) (a) (your) (our) (regular wipe) (regular cloth) (X) % larger (wipe) (cloth) <sup>(6)(7)</sup> (x%) More Absorption<sup>(6)(7)</sup> (x%) Thicker Wipe<sup>(6)(7)</sup> (X%)(Stronger)(vs. leading paper towel brand)<sup>(6)(7)</sup> (X%)(Thicker)(vs. leading paper towel brand)<sup>(6)(7)</sup> (Active) Lift Cleaning (Technology) Active Lift Technology to (trap) (lock) (&) (and) lift more<sup>(6)(7)</sup> mess(es) A whole new kind of (wipe) (wet) (cloth) All that you expect from your current (wipe) (wet) (cloth), plus now you can trap and lock (more<sup>(6)(7)</sup>) messes Built-in (Micro) (tough) scrubbing fibers Built-in Scrubbing Fibers help clean away tough stains (like soap scum) (and) (baked on grease) (Cleans)(X%)(Better<sup>(6)(7)</sup>) (Cleans)(X)(More<sup>(6)(7)</sup>)(Stains)(Surfaces) Designed with scrubbing fibers to clean (X)x (more<sup>(6)(7)</sup>) {insert soil} Dotted pattern (to) (Trap) (and) (Lift) (Lock) (More)<sup>(6)(7)</sup> (Durable) (and) (super) (absorbent) Each pre-moistened disposable wipe has a (scrubbing) (abrasive) side for (tough stains) (tough jobs) (like) soap scum and grease and a softer side for wiping away everyday messes. Each pre-moistened, disposable wipe cleans your surroundings wherever you use it Easy (lift) (wipe(s)) Extra large wipe<sup>(6)(7)</sup> for larger<sup>(6)(7)</sup> messes in your kitchen or bathroom (Extra) (X-tra) (X-Large) (Large) (Super Size) (Wide) (Long) (XL) (Super) (Jumbo) (Mega) (Giant) (Ultra) (Premium) (Platinum) (Wipes) (Wet) (Cloths) (Feel) (See) the difference with (our) (new) ({insert texture from Appendix 2}) (formula) Feel the strength (Great) (Designed) (Built) for tough (messes) (cleaning) (Great) (Designed) (Built) (Tough) (Textured Design) for your toughest messes {Insert pattern / texture - See Appendix 2} cleans (picks up) (traps) (locks) {insert soils - See Appendix 2} Interlocking weave that (traps) (and) (locks) (more) messes. Just wipe and throw away. (It's that easy.) (Larger) (bigger) (longer) than ever(6)(7) Large (Size) Sanitizing (wet) cloths Large strong (wipe) (wet) (cloth), (can be used on floors) (and all over the house) (Lock) (&) (Trap) (and) (Lift) (Technology) (to) (trap) (&) (and) (lift)  $(more^{(6)(7)})$  (mess(es))Longer Lasting Wipe<sup>(6)(7)</sup> Max Strength (wipe) (6)(7) Max Thickness<sup>(6)(7)</sup> Microlock Fibers (fiber) (weave) (grooves) (pattern) Non-abrasive

One (patterned) (textured) side of the wipe traps (and) (&) locks (challenging) (more) (messes including) (dirt) (dust) (crumbs) (and) (even) (hair) (for) (even) (more) (cleaning power) Our Best (Ever) Wipe (6)(7) Perfect Size for (Kitchens) (and) (Bathrooms) (and) (Bedrooms) (Quilted) (Textured) (Pattern) (Wipe) (to) (Trap) (Lock) (and) (Lift) (Pick Up) (More<sup>(6)(7)</sup>) (Dirt) (Messes) (Mess) Reinforced with {insert texture from Appendix 2} (strength) Same Lysol Wipes (that you love), (now) (bigger<sup>(6)(7)</sup>) (larger<sup>(6)(7)</sup>) for more<sup>(6)(7)</sup> (cleaning) Scrubbing (Scrubbing) (fibers) (side) for tough messes Scrub(s) Scrubs like a sponge Scrub(s) without scratching Strength<sup>&</sup> you can (trust) (depend) (rely) (up) (on) (!) (Strong) (durable) (thick) (large) (larger<sup>(6)(7)</sup>) (tough) (wipe) (wet) (cloth) (for) (excellent) (effective) (cleaning) (performance) Strong (enough) (so) (you can) clean your (entire) (kitchen) (bathroom) with less wipes Strong (so) (you can) (pick up more messes) (use it on more surfaces) Strong (wipes) (cloths) are made from a new interlocking weave that trap(s) and lock(s) (residue) (including (dirt) (dust) (crumbs) (and) (even) (hair)) (eliminating the frustration of pushing dirt around) Stronger cleaning Wipe<sup>(6)(7)</sup> Tackle (large) (big) (tough) (cleaning) (jobs) (messes) with just 1 wipe Textured wipe The other side for wiping your surfaces clean The strong wipe has a revolutionary dual texture (Thick) (and) (Durable) Thick wipe for touch-up cleaning Thick(er) (and) (Strong(er)) Wipe<sup>(6)(7)</sup> To trap and lift more<sup>(6)(7)</sup> mess(es) Tough on messes, gentle on (surfaces) ({insert surface from Appendix 2}) Tough (wipe) (cloth) (for tough cleaning) (for your tough jobs) Traps (&) (and) (N) (Lifts) (Locks) (up to) (X)(x) (more<sup>(6)(7)</sup>) (messes) (grime) (Dirt) (Dust) (&) (and) (Hair) (residue) ({insert soil from Appendix 2}) Trap (&) (and) (N) Locks fibres to pick up debris while powering through tough messes Traps and Dissolves (your) (most) challenging messes Traps (&) (and) Locks (dirt) (dust) (crumbs) (hair) (fibers) Traps (&) (Locks) (More<sup>(6)(7)</sup>) (Messes)(,) (even) (dirt) (dust) (crumbs) (hair) Traps (&) (and) Locks (more<sup>(6)(7)</sup>) particles of (dirt) (dust) (messes) (crumbs) (hair) (Traps) (cleans) {insert soils - See Appendix 2} (Traps) (locks) (picks up) (cleans) (wipes off) {insert soils - See Appendix 2} Versatile wipes clean multiple surfaces (like {insert surfaces from Appendix 2}) (Virtually) Lint Free Wiping (With) (interlocking) ({insert pattern / texture - See Appendix 2}) (pattern) (for) (cleaning) (performance) (power) (With) (interlocking) ({insert pattern / texture - See Appendix 2}) (pattern) (that traps and locks more messes) With Micro-Lock fibers

## << MARKETING CLAIMS >>

(Complete) (Dual Use) (Easy to use) (Everyday) (General Purpose) (Multi Action) (Multi Clean) (Multi-Purpose) (Multi-Surface) (Multi Use) (Triple Action) (Wipes) (Cloths)

(Daily) (Advanced Cleaning) (Simply) (Surface) (Clean) (Cleaner) (Cleaning) (Deodorizes) (Sanitize) (Sanitizer) (Sanitizes) (Sanitizing) (Wet) (Cloth) (Cloths) (Wipe) (Wipes)

**NOTE:** Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100.

The term "x" is a symbol to represent "times"

(Antibacterial) (Antibacterial Action) (Bactericidal\*\*\*) (Bactericide\*\*\*) (Deodorizer) (Deodorizes) (Sanitizer)

(Complete Clean) (Disposable) (Easy to use) (Effective) (Everyday cleaner) (Everyday use) (Great) (Household) (Lysol® Brand) (Ready to use) (Revolutionary) (Strong) (Touch-Ups) (Versatile) (Wipe) (Wipes) (Wiping)

(New) ((X)x) (%) (times) (more) (better) (Improved) (Deeper) (Enhanced) (Stronger) (Tougher) (Thicker) (Advanced) (Defined) (absorbent) (Textured) (layered) (Dirt-lifting) (Dirt-catching) (Dirt-trapping) (Dirt-busting) (Mess-lifting) (Mess-catching) (Mess-trapping) (Mess-busting) (pockets) (honeycomb) (texture) (pattern) (wipe) (to) (scrub(s)) (.) (last(s)) (use(s)) (longer) (clean(s)) (power(s) through) (pick(s) up) (capture(s)) (trap(s)) (lift(s)) (absorb(s)) ((X)x) (%) (time(s)) (x) (more) (weight) (mess(es)) (dirt) (grease) (better) (as) (it(s)) (better) (to be as strong as) (than) (a) (cloth) <sup>(6)(7)(12)</sup>

(A) (Brighter Outlook) (Fresh Start) (Be) (Happy) (Asana) (Bliss) (Brand New Day) (Bright)(Brighter) (Horizon) (Outlook) (Carnival) (Celebrations) (Feel(ing)) (Positive) (Festival) (Free) (Spirit) (Fresh) (Clean) (Scent) (Fiesta) (New) (Beginnings) (Start) (Hello) (Future) (Tomorrow) (Holiday) (Home) (Sense(s)) (Inspiration(s))(Inspire) (Joy) (Essence) (Kaleido) (Leap Forward) (LifeScent(s)) (Make it Happen) (Mod(Abode)(Home)) (Mosaic) (Ozoo) (Prisma) (Renewal) (Revive) (Samba) (Santosha) (Sunny) (&) (Bright) (TrueColor) (VibraScent(s)) (VivaScent(s)) (Welcome) (Tomorrow)

{insert soils - See Appendix 2} disappear(s) (in a flash) (X People X Toilet) (4 people 1 Toilet) (X%) More<sup>(6)(7)</sup> Surface (Cleaning) (and) (Sanitization) (x%) More<sup>(6)(7)</sup> Surface Protection (X) actions in one swipe (wipe): (Sanitize<sup>9</sup>), (Clean), ((Remove) (Break down) (more<sup>(6)(7)</sup>) (messes) (grime) (dirt) (bacteria\*\*\*) ({insert soil - see Appendix 2}) X<sup>(th)(st)</sup> Anniversary XXXX (Classic) (Edition) (X)x CLEANING ACTIONS<sup>®</sup> (Xx) (the) (Cleaning Power) (:) (Thicker), (Stronger) (Longer lasting) (More cleaning solution) (Scrubby texture) (6)(7) Xx (the) Cleaning Power on grease, baked on cheese, baked on greasy soil (and) (&) soap scum (X)(x) (the) (everyday) cleaning (power) (strength)<sup>(6)(7)</sup> (0%) (Zero) (Percent) (Free from) (No) Bleach<sup>^</sup>(,) (Dyes) (and / or) (Ammonia) (0%)(Zero) (Percent) (Free from) (No) (Fragrances)(,) (No Dyes)(,) (No Ammonia) (A) Shining clean you can (see) (trust) Adventure Awaits (America's) (#1) (Brand) American (Edition)(Made) American Fragrance Collection / American Collection **American Homes** An efficient way to clean (A(n)) (Even) (Better<sup>(6)(7)</sup>) (Great) (Easy) (Everyday) Cleaner Anytime (to go) (Bad) (Gross) (icky) (Smells) (Odors) linger Best on grease (removal) Better Grease Cutting<sup>(6)(7)</sup> (Better) (Hello) Tomorrow (Birthday) (Retro) (Limited) (Special) (Classic) (Gold) (Edition) Bleach free Breaks apart tough and dried up messes (Clean(s)) (in) (with) one swipe Clean (&)(and) Simple Clean and sanitize on the go Clean with just a (wipe) (or) (touch) Clean with (just) (one) wipe Cleans (and) (deodorizes) (sanitizes) (eliminates odors)

(Cleans) (and) (dissolves) (soap scum) (and) (baked on grease) (Cleans) (Deodorizes) (To) Save you Nose Cleans (even) (bigger) (tougher) (more) (stubborn) messes<sup>(6)(7)</sup> Clean (even) more -or- multiple surfaces<sup>(6)(7)</sup> with (this)(wipe(s)) (product) Cleans more surfaces (with just one wipe) (6)(7) (Cleans) (removes) (tough) (grimy) (bathroom) (kitchen) (floor) messes (with little effort) (with little muscle power) (within seconds) (within minutes) Cleans the same space in much less time than (a) (your) regular (wipe) (cloth) Cleans to a (sparkling) (shine) Clean(s) with the power of Lysol® Brand Products Clear dry formula Clear drying formula (for Multiple Surfaces) (Contains)(Formulated) (with) (plant-based)(plant-derived) citric acid (Contains)(Formulated) (with) (plant-based)(plant-derived) (active) ingredient(s) Contain(s) (no abrasives) Contains no (CI) (Chlorine) bleach (Contains)(Leaves)(Free from) (no) (harsh) (harmful) chemical(s) residue(s) (and / or) (fume(s)) Contains (light) (and / &) (fresh) fragrance(s) Contains (powerful) (effective) grease cutters (Continuous Clean) (Dirt Blaster) (Stain Blaster) (Stain Lifter) Crumbs (multiply) (spread) Cuts cleaning time Cuts {insert soils – See Appendix 2} Cuts grease (and grime) (Cuts Grease) (and) (Lifts Messes) (Daily) (everyday) (kitchen) (surface) (cleaning) (sanitizer) (anywhere) (everywhere) (wipe)\*\*\* **Deep Down Clean! Delivers a Complete Clean** Deodorizes (and sanitizes) as it cleans Dissolves {insert soils - See Appendix 2} (Does not) (will not) (no) (scratch(ing) (your surfaces) Does not (include) (contain) ({insert components - See Appendix 3}) (Doesn't) (does not) (create) (leaves) (no) (strong) (harsh) (chemical) (residue) (fumes) (Dogs) (Children) (Kids) like puddles Dream. Believe. Achieve. Dream Big Dry clear (formula) Dve Free (formula) (wipe) (product) Each (textured) (quilted) wipe (cleans as much as) (lasts longer than) (X) (regular) (Original) Lysol® Disinfecting Wipes Each wipe cleans as much (mess) as a spray cleaner and X paper towels Easy on surfaces (Easily) Lifts away dirt, dust and debris (from {insert surface from Appendix 2}) (Effective) (cleaning) (sanitizing) has never been (easy) (easier) (or) (more convenient) Effectively cleans everyday messes (Eliminates) (Removes) (kitchen) (and) (bathroom) odors Eliminates the need to push (the) dirt around Endless possibilities Everyday cleaning on {insert surface from Appendix 2} (Everyone) (Germs) (Bacteria) (is) (was) (touched) (toughing) that Everything (you need) is already in the wipe (Ew...) (Odors are Gross) EZ Clear (technology) (formula) EZ Dry (technology) (formula) EZ Shine (technology) (formula) Feelin(g) Positive

Fit(s) (in your) (an existing) (a) Lysol Wipes (canister) (Container) (Floors) ({insert use surface - See Appendix 2)} get sticky Food Doesn't' Stay (in) (on) the (Pan) (stovetop) ({insert use surface - See Appendix 2)} (For) (a) (deep) (cleaning) (scrubbing) (plus surface cleaning) (For) (deep) (scrub(s)(ing)) (and) (surface clean(s)(ing)) For (daily) (everyday) (use) (cleaning) For everyday cleaning tasks For lasting freshness For when a regular (wipe) (cloth) (just) can't get the job done For the holidays (Formulated to) Dissolve(s) and pick(s) up tough messes Free from (CI) (Chlorine) bleach Free From ({insert components - See Appendix 3}) Free Spirit Freshness (Booster) (Enhancer) (Fragrance) Freshener (Gentle Cleaning) Formula (powers through) (eliminates) (cleans) (soap scum) (grime) (bathroom soil) {insert soil from Appendix 2} (Germs) (Bacteria) (&) (Viruses) thrive (in a (icky) (dirty) (toilet) ({insert site/surface - see Appendix 2}) Germy (counter) ({insert use surface - See Appendix 2)} Germy food (Get) (Take) a Whiff Gets up stuck-on messes Gives (a) (deep) (deeper) (clean) Good Feelings (Grease) ({insert soils - see Appendix 2}) is tough Great (for) on the go Handles daily clean-ups with no need for additional sprays, sponges or buckets Heavy (light) duty (jobs) Hello Future Helps clean (away) (tough stains) (like) {insert soils - See Appendix 2} (Helps) eliminate odor-causing bacteria Helps remove everyday dirt and messes (Help(s)) (to) make your room Lysol® clean Helps you finish cleaning Jump Start Keep it handy in your (purse) (diaper bag) (gym bag) (glove compartment) (car) (Kids) (Children) (Pets) (Family) (We) Make Messes Leaves (household) (bathroom) (restroom) surfaces sanitary Leaves less streaks than before Leaves (no) (0%) (harsh chemical) (residue) (a streak free shine) (a clean surface) (behind) (Leaves) (virtually) (no) (dull) (film) (sticky) (residue) Leaves your {insert surfaces / sites - See Appendix 2 and clean (Limescale) ({insert soils - see Appendix 2}) (Germs) (Bacteria) (&) (Viruses) (build-up) (grow) (in) (tubs) ({insert use surface -See Appendix 2}) Long Lasting (Fragrance) (Freshness) Live Laugh Shine Live The Moment Look out for our (decorative) (beautiful) (Designer Series) (packaging) (canisters) (Low Streak) (Lower Streak) (Streak free) (No streak) (Formula) Lysol® (Lysol), Germ Experts since 1889 Lysol (Scrubbing (Power)) (Antibacterial) (Sanitizing) (Sanitizer) (Daily) (Dual Action) (Kitchen (Pro))(Bathroom) (Multi) (Purpose) (Surface) (Cleaner) (Cleaning) Wipes (Made)(Assembled)(Produced) (in) (America)(U.S.A)(the)(U.S.) (Made) (in) (America)(US)(USA) (with) (globally) (sourced) (international) (ingredients) (materials)

Made without ({insert components - See Appendix 3}) Makes cleaning easier Moisture guaranteed Mom-tested, Lysol approved (More) effective at cleaning your challenging everyday messes Neutralizes stubborn odors No ({insert components – See Appendix 3}) No Bleach<sup>^</sup> Harshness No harsh chemical residue No harsh (chemical(s)) (residue) (left) (behind) No harsh chemicals = No need to rinse (see directions for use) No (harsh) chemical residue (- no rinse) (- no need to rinse) (required) (see directions for use) No (harsh) chemical residue (= no rinse) (= no need to rinse) (required) (see directions for use) (No bottles)(,) (no sponges)(,) (no mess) (necessary) (No more) (eliminates) pushing dirt around No more (pushing) (scooping) {insert soils - See Appendix 2} (around)! No (need to) rinse (required) (see directions for use) No rinsing required (see directions for use) Non-abrasive formula One (canister) (wipe) has more cleaning power than X ((rolls of) paper towel(s)) (wipes(s)) One swipe and {insert soil - See Appendix 2} (is) (are) gone! (One) wipe (can be) used to clean messes One wipe, many surfaces (Only) contains (X) carefully selected ingredients Our Best Clean<sup>7</sup> (Ever) Phosphate free Picks up (dirt) (crumbs) (Dust) (and even) (hair) Powerful clean(er) Powerful (effective) (degreaser) (cleaner) (Powers through) (cleans) (traps) (messes) (soap scum) (soils) (stains) (Powers thru) (cuts thru) (hard) (stuck on) (sticky) (built up) ({insert soil - See Appendix 2}) (Reduces) (Less) scrubbing (needed) Removes (and cleans): {insert soils - See Appendix 2} (Rings) ({insert soils - see appendix 2}) (aren't) (isn't) pretty **Rise and Shine** Rise Up Santizing + Cleaning (Wipes)(Cloths)(Towelettes) Saves time Scrub(s) away {insert soils - See Appendix 2} (Showers) ({insert site/surface - see Appendix 2}) get (gross) (icky) Simplifies (cleaning) (and) (sanitizing) Simply Smell the clean (Soap Scum) ({insert soils - see Appendix 2}) (is) (are) gross Soft touch fabric Sticky can (spread) (multiply) Swipe(s) away {insert soils - See Appendix 2} (in seconds) (with no effort) Tackles (tough) (stubborn) cleaning jobs (The) Cleaning Power of Lysol® (in a Wipe) (This product) has Xx Cleaning Power to remove grease, baked on cheese, baked on greasy soil (and) (&) soap scum (This product) has the cleaning power to remove {insert soils - See Appendix 2} Time (saver) (saving) (To) get (surfaces) ({insert use surface - See Appendix 2}) (that) (glow) (glowing) (shine) (sparkle) (glisten) To Save your nose (from (nasty) (gross) odors) Tough cleaning power (for your difficult) (for your most challenging) (stubborn) (messes) (jobs) (stains)

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Tough on grime Tough on (kitchen) messes Tough stains like scuff marks (Traps) (and) (Dissolves) Challenging Messes (Unbeatable) (Dirt) Lifting<sup>(6)(7)</sup> (Unbeatable) Grease Cutting<sup>(6)(7)</sup> Use (daily) (everyday) (Virtually) streak free (formula) (!) (Visible) clean What it takes to get the job done Who wants to touch (that) (a (dirty) (icky) toilet) Wipe(s) away {insert soils – See Appendix 2} (in seconds) (with no effort) Works on (large) (small) spills Wow(!) You can see messes sticking to the wipes (– even) (dust) (dirt) (hair) (and) (crumbs)

## << MARKETING CLAIMS - PROFESSIONAL >>

For (Commercial)(Professional) Use (Commercial)(Professional) Wipes (Industrial)(Institutional) Cleaning Heavy Duty Cleaning Reduces Cross Contamination of Bacteria on treated surfaces (For) (Can) (Be) (Use(d)) (On) (At) {insert sites / surfaces – See Appendix 2}

## << USAGE CLAIMS >>

Appropriate for use on {insert surfaces – See Appendix 2} Can be used (on) (perfect) (for) (large surfaces) {insert sites / surfaces - See Appendix 2} Captures (more<sup>7</sup>) (messes) (grime) (dirt) (bacteria<sup>\*\*\*</sup>) ({insert soil from Appendix 2}) Compatible with {insert surfaces - See Appendix 2} Designed for {insert surfaces - See Appendix 2} Effective (sanitizing) for use in {insert sites – See Appendix 2} Effective on multiple hard, non-porous surfaces (Effectively) works on (many) (most) (a wide range of) (household) (kitchen) (bathroom) (hard non-porous surfaces) (For) everyday (use) (on) (usage) (touch ups) (kitchen areas) (baby areas) (pet areas) {insert sites / surfaces - See Appendix 2} (For) everyday cleaning tasks (For) (Everyday) (Cleaning) (On) (Around) {insert sites / surfaces - See Appendix 2} (For) general (cleaning) (and) (sanitizing) (hard non-porous) (non-food contact) surfaces (For) use in (Kitchen,) (and) (Bathrooms) (and) (Bedrooms) (For) (use) (in) (your) (the) (babies) (baby's) room For use (in)(on) {insert sites / surfaces – See Appendix 2} For your tough(est) messes (Free from) (No) (Ammonia) (Bleach) (Formaldehyde) (Fragrance(s)) (&) (and) (Dye(s)) ((Harsh) chemical residue(s)) (Parabens) (Sulfates) Gentle (for use) (on) {insert sites / surfaces - See Appendix 2} (Great) (excellent) for (clean ups) (touch up cleaning) Great (for) (around) (cleaning) (inside) {insert soils / sites / surfaces - See Appendix 2} Great for cleaning around the toilet (Great for) cleaning ceiling fan blades Great for dissolving (tough) spots (Great for) (inside) (closets) (and) (around) (closet shelving) (Great) for ({insert soils / sites / surfaces - See Appendix 2}) Great for revealing the natural shine of your floors (Great for) the top of the fridge

(Great for) tidying up pet areas Great for (touch-up(s) (cleaning) Great for use in cars Great (for) (use) (on) (under) {insert surfaces - See Appendix 2} Great for use (in) (on) your (kitchen) (bathroom) (bedroom) (and) (throughout) (all over) (the) (house) Great for use in your (dorm room) (class room) (office) (qym) (Great) (suitable) (to) (for) use (all) (around) (over) (the) (house) (home) (when used as directed) Kind (for use) (on) {insert sites / surfaces - See Appendix 2} Maximum Cleaning Minimum Effort Mild (for use) (on) {insert sites / surfaces - See Appendix 2} Perfect for use on {insert surfaces – See Appendix 2} (Perfect) (suitable) (great) for (everyday) (touch ups) (daily) (use) (cleaning) (all) (around) (the) (house) (home) Safe (to) (for) use on (the following surface material(s):) {Insert surface materials from Section titled "Surface Types: (~ Non-Medical or Fixture)" on Appendix 2} Suitable for use (on) (in) ({insert sites / surfaces - See Appendix 2}) (food contact surfaces) (no need to rinse) Suitable to use on (Sealed Granite) (and) (Finished Wood) (and) (Stainless Steel) Suitable (to)(for) cleaning on food contact surfaces - no need to rinse. Suitable for use on high chairs, changing tables, toys and other hard, non-porous surfaces Suitable (to)(for) (use) (on) {insert sites / surfaces - See Appendix 2} Suitable for use on (virtually) (most) (all) (finished floors) (sealed) (surfaces) (Suitable) (ideal) (made) (perfect) (great) (for) (use) (in) {insert sites - See Appendix 2} (Suitable) (to give you the freedom) (to) (for) use (the product) (everyday) (and) (all) (around the house) The (easy) (and) convenient way to (clean) (and) (sanitize) hard non-porous surfaces (anywhere you) travel The (convenient) (and) easy way to (clean) (and) (sanitize) (the following hard, non-porous) (non-food contact surfaces) (anywhere you travel): {insert sites / surfaces - See Appendix 2} (This product) (cleans and) (sanitizes) the following surfaces {insert surfaces - See Appendix 2} (This product) (is) (are) the (easy) (and) (convenient) way to (clean) (and) (sanitize) (hard non-porous surfaces) your (household) (kitchen) (bathroom) (bedroom) (floor) surfaces Try me on ({insert soils / sites / surfaces – See Appendix 2}) (surfaces) Try (now) (on) (glass) (sealed) (wood) (granite) (stainless steel) ({insert sites / surfaces - See Appendix 2}) Use (on) (for) ({insert soils / sites / surfaces – See Appendix 2}) (surfaces) Use (scrubbing) (scrubby) (side) (to) (remove) (tough) (stubborn) (dried-on) (spots) (stains) (and) (foods) Use (this product) as a(n) (easy) (and) (convenient) way to (clean) (and) (sanitize) (hard non-porous surfaces) your (household) (kitchen) (bathroom) (bedroom) surfaces Use (this product) on (hard, non-porous) surfaces where {insert soils - See Appendix 2} may be a concern Use to sanitize (kitchen) (surfaces) (before) (after) (cooking) (preparing) (meals) (dinner) Use where you live, work and play Wipe(s) (up) and trap(s) (more<sup>7</sup>) (messes) (grime) (dirt) ({insert soil from Appendix 2}) Wipe(s) (up), trap(s) and lock(s) (more<sup>7</sup>) (messes) (grime) (dirt) ({insert soil from Appendix 2}) << SANITIZATION CLAIMS >> 30 second sanitization\*\*\* 30 seconds is all it takes to kill 99.9% of bacteria\*\*\* 99.9% of bacteria\*\*\* killed (in) 30 seconds An effective non-food contact surface sanitizer\*\*\* (for use (in) (on) {insert use/surface - See Appendix 1}) Great for use as a non-food contact surface sanitizer\*\*\* (in) (on) ({insert use site/surface - See Appendix 2}) Kill(s) (99.9%) (of) (household) bacteria (in 30 seconds)\*\*\* Kill(s) (Eliminates) 99.9% of E.coli O157:H7 in 30 seconds Kill(s) (Eliminates) 99.9% of bacteria\*\*\* Kill(s) (Eliminates) 99.9% of bacteria on hard, non-porous surfaces in 30 seconds\*\*\* Kill(s) (Eliminates) bacteria on hard, non-porous surfaces in 30 seconds\*\*\*

Kills odor causing bacteria

(Kills) (X) (More) (Bacteria) (In 30 seconds)\*\*\*

Kills (Over) (X) (Bacteria) (on) (X) (Surfaces)

**NOTE:** Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100.

The term "x" is a symbol to represent "times"

(Now) Kills bacteria\*\*\* in 30 seconds Sanitizes (Kitchen) (household) (bathroom) hard non-porous surfaces in 30 seconds\*\*\* Sanitizes (Kitchen) (household) (bathroom) (surfaces) in 30 seconds\*\*\*

### << USE DIRECTIONS >>

DIRECTIONS FOR USE: It is a violation of Federal law to use this product in a manner inconsistent with its labeling.

## << FOR CANISTER PACKAGING >>

**To Open**: (Remove seal). Pull (center) wipe through (small) (star) opening. DO NOT PUSH FINGER THROUGH OPENING. Close to prevent moisture loss.

## << FOR POUCH PACKAGING >>

To Open: (Remove seal). Pull wipe through opening. Close to prevent moisture loss.

### << FOR REFILL PACKAGING >>

To Refill: Remove lid. Place wipes in canister. Close lid.

### << USE DIRECTIONS – FOR ALL PACKAGING TYPES >>

To Clean (hard, non-porous surfaces) (floors) (/ Deodorize): Wipe surface clean. (No rinsing required.)

**To Sanitize (hard, non-porous surfaces):** Pre-clean (surface). Use enough fresh (wipes) (wet) (cloths) to (thoroughly) wet surface. (Leave)(Surface must remain) wet for 30 seconds. (Allow surface to) air dry. (Toss dirty wipe away.) Rinse all food contact surfaces and toys with water after use.

<sup>†</sup>For surfaces that come in contact with food: Use only on hard, non-porous surfaces. Must rinse surfaces thoroughly with water after use.

Rinse (child / baby) plastic toys, (child / baby) hard, non-porous surfaces and all food contact surfaces with potable water or a damp cloth after use.

Not intended for personal hygiene. Not recommended for unfinished wood, unwaxed vinyl or copper and marble surfaces. Caution: Please remove <u>exotic</u> pets from enclosed cage before using. Let it dry before placing the pet back.

### << OPTIONAL ADVISORY STATEMENTS >>

Do not use (this product) on dishes, glasses, or utensils. Do not flush (in toilet). Do not use on unfinished, oiled or waxed wood, unsealed tiles or carpet. Do not leave this product on stainless steel surfaces to dry for more than one hour. For food contact surfaces rinse with clean potable water after using this product. For other surfaces, spot test in an inconspicuous area. Not (intended) for personal hygiene (or) (use) (as a diaper wipe) Not recommended for (bare) (unpainted) (wood) (or) (natural) (marble) (surfaces). Unplug small electrical appliances before (use) (cleaning) (sanitizing) (with this product).

## << TERMINAL STERILANT STATEMENT – qualified metal surfaces >>

This product is not for use on critical & semi-critical medical devices or medical equipment surfaces.

NOTE: Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100. The term "X" is a symbol to represent "times"

## << TERMINAL STERILANT STATEMENT – unqualified metal surfaces >>

This product is not to be used as a terminal sterilant / high level disinfectant on any surface or instrument that <sup>(1)</sup> is introduced directly into the human body, either into or in contact with the bloodstream or normally sterile areas of the body; or <sup>(2)</sup> contacts intact mucous membranes but which does not ordinarily penetrate the blood barrier or otherwise enters normally sterile areas of the body. This product may be used to pre-clean or decontaminate critical or semi-critical medical devices prior to sterilization or high level disinfection.

### << PRECAUTIONARY / FIRST AID / STORAGE & DISPOSAL >>

**PRECAUTIONARY STATEMENTS:** Hazards to Humans and Domestic Animals **CAUTION:** May cause eye irritation. Do not get into eyes. Wash hands after use. Contains Citric acid and surfactants.

<< NOTE: First Aid statement may appear in "box" format for paragraph format >>

FIRST AID					
If in eyes:	<ul> <li>Hold eye open and rinse slowly and gently with water for 15-20 minutes.</li> <li>Remove contact lenses, if present, after the first 5 minutes, then continue rinsing eye.</li> <li>Call a Poison Control Center or doctor for treatment advice.</li> </ul>				
CONTACT NUMBER					
Questions? Comments or In case of an emergency, call toll free (1-800-228-4722) (1-800-677-9218) (1-800-560-6619) (1-xxx-xxx). Have the product container or label with you when calling a Poison Control Center, or doctor, or going for treatment.					

## << HOUSEHOLD NON-REFILLABLE CONTAINER >>

**STORAGE AND DISPOSAL:** (Securely close) (and) Store in a cool dry area. Non-refillable (container) (package). Do not reuse or refill empty container. Recycle empty container if available (or discard in trash).

## << HOUSEHOLD REFILLABLE CONTAINER >>

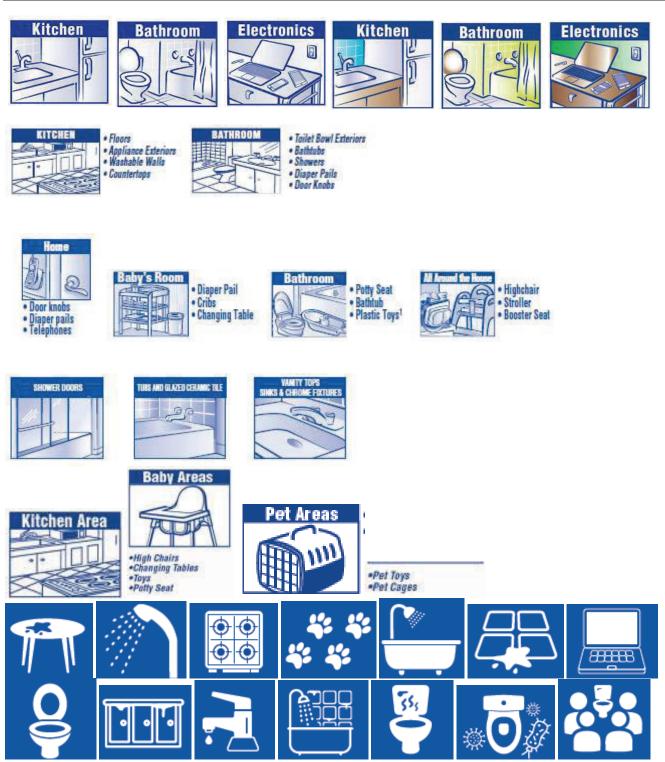
**STORAGE AND DISPOSAL:** (Securely close) (and) Store in a cool dry area. Refillable (container) (package). Only refill with this product. Recycle empty container if available (or discard in trash).

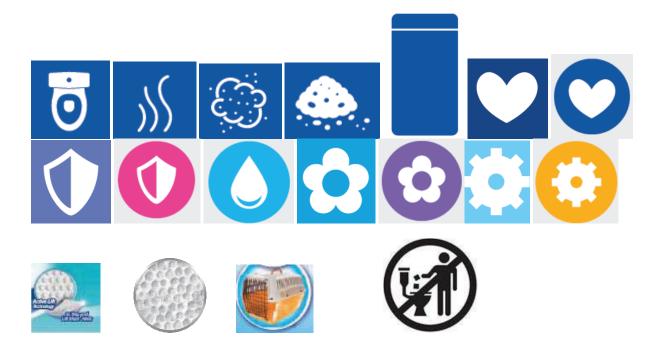
NOTE: Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100. The term "X" is a symbol to represent "times"

## <OPTIONAL GRAPHICS>>





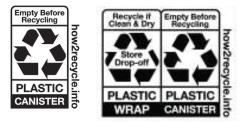






(Year will be included within the logo)

<< HOW2RECYCLE GRAPHICS >> <</td><<Minimum allowable size is 0.475 inches must be in one standard color per How2Recycle.info >>



<< APPENDIX 1 >>

<< SUPPORTING CLAIM QUALIFIERS – must appear before 'Directions For Use' on Back Panel label >>

**NOTE:** Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100. The term "y" is a symbol to represent "times"

The term "x" is a symbol to represent "times" The term "Y" is a place holder for a character A - Z.

- <sup>(1)</sup> Confirm school policy allows for use and / or donation of product. Adults must deliver donations (directly) to schools.
- (6) (based on) ((when) compared to) (vs.) (previous) (Lysol® Brand II Disinfecting Wipes) (insert Lysol® brand name) (EPA approved master label) label (for this product) (version X) ({insert date}))
- <sup>7</sup> (based on) ((when) (compared to) (x ct.) (of) (vs.) (previous) (Lysol® Brand II Disinfecting Wipes) (insert Lysol® brand name)
- <sup>9</sup> when used as directed
- <sup>12</sup> vs a paper towel
- <sup>&</sup> Strength of the wipe substrate material to resist tearing during use
- ^ Chlorine Bleach
- (Cleans,) Scrubbing Wipe, Citrus Scent, Powers through Soap Scum, Strong Wipe, Removes Dust, Removes Grease, Removes tough Soil, Lifts Mess, Versatile Usage, Freshens

### << SUPPORTING SANITIZING CLAIM QUALIFIER >

\*\*\* Kills (99.9%) (of) (the following) (bacteria) (Enterobacter aerogenes) (Staphylococcus aureus) {insert bacteria from Appendix 1} on hard, non-porous (kitchen) surfaces in 30 seconds.

#### << SUPPORTING USE SITE QUALIFIERS >>

- <sup>a</sup> Plexiglas® is a registered trademark of the Atoglas Company
- <sup>β</sup> Formica® is a registered trademark of The Diller Corporation.
- Y Corian® is a registered trademark of DuPont.
- Non-Medical or Fixture

#### << This section is for information purposes only – unless otherwise noted. >>

<< 30 sec Sanitization	<ul> <li>Bacteria &gt;&gt;</li> </ul>	ATCC No			
Enterobacter aerogenes	MDR	13048			
Escherichia coli O157:H	7 (E.coli)	35150			
Salmonella enterica		10721			
Staphylococcus aureus	(Staph)	6538			
Staphylococcus aureus	[MRSA]	33592			
Streptococcus pyogenes	S	12384			
Symbol Designation – used on product labels					
Triple asterisk (***) Sanitizes*** Used for identifying sanitization against bacteria					

### << APPENDIX 2 >>

### << SOILS / SURFACES / USE SITES – May be listed on product label in the singular or plural form >>

Soils: (Graphic – depicting soil)

**NOTE:** Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. The product label must identify the specific bacteria The term "X" is a placeholder that represents a number between 0 and 100.

The term "x" is a symbol to represent "times'

The term "Y" is a place holder for a character A - Z.

### Cousteau W EPA Reg. No.: 777-133

Bacon fat Baked on cheese Bathtub rings Beverage stains (Build Up) (Built) Up) (Burnt on) Food (stains) (Burnt on) Grease Chicken juice Crayon Coffee stains Cooking splashes Cosmetics Crumbs Dirt Dried on food Dust Everyday messes Fingerprint Food (residues) (particles) Footprints Gravy Grease Grime Hard Water (stain) (Heel) (scuff) marks Honey Jelly Juice stains Limescale Lint Makeup Mud Oil Outdoor grime Pancake mix Particles (residues) Peanut butter (Pen) (or) (ink) marks Pencil (Pet) Hair

Pet messes

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### Pet stain(s) Small spills Smudges Soap Scum Stains Sticky messes Tea (stains) Tomato sauce (Dried on) Toothpaste (Tough) messes Tough soil Wine (stains)

### Hard, Non-porous Surfaces: (Graphic – depicting surface / use site)

(Kitchen) Appliance (exterior) (handles) Baby carriages Baseboards Blinds (Plastic) Bathtub (Tub) (non-wood) Bed frames (Plastic) Booster Seats (Kitchen) (Non-Wood) cabinets Car seats Car (Dashboard) (Steering Wheel) Cell phone **Changing Table** (Computer) Keyboards Coffee maker<sup>†</sup> (Laptop) (Computer) (Mouse) (Kitchen) Counter(top)<sup>†</sup> (Crib) (rails) Desktop (monitor) Desks (Diaper) changing (Counters) (tables) **Diaper Pail** Door Knob (Handle) (E-Reader) (E-book) Electronic (book) (device) **Enamel Tile** Exhaust Fan (Hood) (Kitchen) (Bathroom) Faucet Finished wood (furniture) (surfaces) Fitness (Center) Equipment

### (Kitchen) Gadget Gaming console Garbage (Can) (Pail) Glazed Ceramic Tile **Glazed Porcelain Tile** Glass Handheld player (MP3) Highchair (non-wood)<sup>†</sup> (iPod) (iPad) Kitchen Surfaces<sup>†</sup> Light switches LCD(s) (sealed marble) (glazed marble) sealed granite<sup>†</sup> (Microwave) Oven (exterior) (interior<sup>†</sup>) Navigation screens (Non-wood) (Baby) (Furniture) (Non-wood) (finished) Cabinets (Non-wood) Shelves<sup>†</sup> (shelving<sup>†</sup>) Outdoor Furniture (except cushions/woodframes) Patio furniture Pen Pet (Toys) (Cages) (Plastic Laundry) (Basket) (Hamper) (Plastic) Toys Portable audio Potty Seats

(Bathroom) (Kitchen) Fixtures

(Laminate) (Laminated floors)

(Bathroom) (Kitchen) floor

Walkers Potty trainer (seats) Rails Range hoods Refrigerators (exteriors) (shelves<sup>†</sup>) Remote Control Shower (plastic/vinyl curtain) (Stall) (Area) (head) (fittings) (hardware) (Kitchen) (Bathroom) Sink (Basin) Litter boxes Sink(s) Smartphone Sports equipment Stainless Steel (†)(~) Stove<sup>†</sup>(top<sup>†</sup>) Strollers Table<sup>†</sup>(top<sup>†</sup>) Tablet (Telephones) (phones) **Tiles**<sup>†</sup> Tiled wall Toaster ovens<sup>†</sup> (Toilet) (Urinal) Exteriors **Toilet Seats** (Tool) (Toy) (box(es)) Touch screen Trains Vanity Top Washable Wall Window Sills

(~) Non-Medical or Fixture

<sup>(4)</sup> Use on toys requires a rinsing step after Sanitization – follow the Directions for use for Toys.

## << SOILS / SURFACES / USE SITES - continued >>

## Surface Types: (~ Non-Medical or Fixture)

Aluminum Brass Chrome<sup>~</sup> <sup>Y</sup> Corian® Crystal Enamel Fiberglass Fixtures Finished Wood (floors) <sup>β</sup> Formica®

#### Patterns/Textures:

### 3D Diamond Dots Embossed Gripper Grooved Grooves Honeycomb Interlocking

Glass Glazed Ceramic Glazed Enamel Glazed Porcelain (waxed) Linoleum (non-waxed) Linoleum Metal Mirror Plastic

### (Graphic – depicting images)

(Graphic – depicting use site)

Knit(ted) Locker Pattern Pillow Top Quilted Raised Ripple(s) Scrub(by)(ing) Stronger

### Household Use Sites:

### Automobiles (Interiors) Airplane (Trays) (Bathrooms) Baby('s) (room)(area) Basement Bathroom (restroom) Bedroom **Boats** Car(s) (Interiors) Campgrounds Church Children's rooms Closets (Classroom) Desks Dorm Room Entrances Family Room Foyers **Gas Stations**

### (Health Clubs) (Gym(s)) Home / House **High Chairs** Junale Gym(s) Kitchen (Area) Laundry room Living room Locker Rooms Mudrooms Nursery Office Patio Furniture Electronics Playground(s) (Equipment) Playroom Pet area(s) (Sealed) Picnic Tables<sup>†</sup> Portable Bathrooms

## Professional / Business Use Sites(^^^):

Airplane (Lavatories)(Bathroom(s) Bowling Alley(s) Cell Phone(s) Coated Mattress(es) Computer(s) (Screen(s))

## (Graphic – depicting use site)

Airport(s) (Kiosk(s)) Building Service Contractors(BSCs) Chair(s) College(s) Convenience Store(s) Bathroom (Fixture(s)) Cabinets (School) Classrooms Commercial facilities Countertop(s)

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The term "Y" is a place holder for a character A - Z.

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- Plastic Laminate <sup>a</sup> Plexiglas® Sealed (floors) (marble) (quartz) (stone) Sealed Granite Sealed Terra Cotta Sealed wood Stainless Steel<sup>~</sup> Tin Vinyl
- Technology Texture Thicker Trapper Triple Knitted (Ultra) (Weave) (Woven) Wipe Woven (Texture)

Porta Potty Public changing tables (Public) (Commuter) Buses Plav Areas Rec(reational) Centers (Facilities) Ship(s) Train(s) Work(place) Subway(s) (Water) (Drinking) Fountain (toggles) (handles) (buttons) Storage Areas Toddler's room (Trash) (Garbage) (Recycling) (Can(s)) (Bin(s))Vacation homes (Window Sills) All around the (house) (home)

Cousteau W EPA Reg. No.: 777-133

- Cruise Ship(s) Discount Retailer(s) Elevators Fire (Vehicle(s)) **Gas Stations** (Grocery) (Shopping) Carts Industrial Facilities Institutional Laundromats Keyboard(s)) Laboratories Locker Room(s) Maintenance Repair Operation(s)(MRO) **Military Institutions** Nursery (Schools) (Public) Restroom Restaurant (Tables)<sup>†</sup> RV Sink(s) Supermarket(s)) Toilet(s) (Veterinary)(Animal) Cage(s) ^^^ Specific to Professional Brand products Only
  - Day Care Center Doorknob(s) Exercise Equipment **Fitness Centers** General Merchandise Store(s) **Grocery Stores** Inn(s) iPad(s) Laptop(s) Lodging Manufacturing Plants Motel Office (Building) (Public) Telephone **Rest Stops** School (buses) Smart Phone(s) Tablet(s) (University)(Universities) (Veterinary)(Animal) Equipment

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> Deli Drinking Fountain(s) Faucet(s) Foodservice Government (Building(s))(Office(s)) Hotel Institutional Kitchen(s) Kennels (Lobby(Lobbies) Malls Mass Merchandiser(s) Motorboat(s) Police (Vehicle(s)) Recreational (Center(s)) Retail Outlet(s) Shower(s) Stretchers Telephone(s) Warehouse Club(s)

### << APPENDIX 3 >>

#### << This product is free from the following components >>

(chlorine) bleach	(Harsh) acids
Dyes	(phosphates) (phosphorous)
Fragrances	Plastic microbeads

NOTE: Bracketed information is denoted as: << directive >>, { insert as noted }, ( optional text ), [ required qualifier ]. The term "this product" used throughout this document may be replaced with the marketed product brand name. To use the term "germ" the product must be efficacious against 2 of the 3 major classes of organisms. The product label must identify the specific bacteria, virus, fungus & mold. The term (x) is a placeholder that represents a number between 1 and 99. The term "Y" is a place holder for a character A – Z.